



## CASE STUDY

### The Company:

Enkay Industrial Supplies Inc. specialize in delivering eco-friendly supplies in the food-service industry for the past 40 years. The product offering includes over 1000 products, ranging from dinnerware to cleaning supplies.

### The Challenge:

As a small enterprise, Enkay was searching for an infrastructure solution for years.

### The Solution:

WebSan carried out a comprehensive diagnostic for Enkay as well as a full demonstration of the capabilities of a new ERP system. WebSan was able to highlight both the efficiencies of upgrading Enkay's infrastructure and also training the staff on how to utilize the technology effectively.

**“I cannot tell you what a relief it is to find a professional firm like WebSan to handle our small enterprise where 'chaos' is our middle name. My father and I, we have a family business, have been searching for the right solution for years now, and after meeting you and the way you had patiently shown us a comprehensive diagnostic and demonstration of the level of efficiency we could potentially achieve through your solution, for the first time we were sold as a team! WebSan has certainly made our uncertainties disappear.**

**”**

***-Elesh Parujanwala,  
Enkay Industrial Supplies Inc***