


DYNAMICS 365 BUSINESS CENTRAL APPS FOR DISTRIBUTORS



Transform data into intelligence to analyze inventory profitability and trends, make wise decisions and drive your business into the future.


Packages Available:

Fundamentals




\$25 per month

Starter



\$100 per month


Premium



\$225 per month

Starter Plan Included.

Expanded



\$300 per month

Starter & Premium Plan Included.

Features that are included in the Fundamentals plan:

- Automatically update posting date to work date when posting Shipment or Invoice from Sales Order (option to disable on each transaction if needed)
- Automatically update posting date to work date when posting Receipt or Invoice from Purchase Order (option to disable on each transaction if needed)
- Automatically update posting date to work date when posting Warehouse Shipment or Warehouse Receipt (option to disable on each transaction if needed)
- Display up to 8 Shortcut Dimensions in General Ledger Entries page
- Display Creation Date/Time and Created By (user) on several pages (we don't have this on all pages yet but would be easy to add)
 - Sales Quote/Order/Invoice
 - Purchase Quote/Order/Invoice
- Enforce unique External Doc No by Customer on Sales Orders (mimics similar functionality on Purchasing side, which is native)
 - Option to disable by customer

Restrict posting to "Receive Only" for POs (prevents user error)

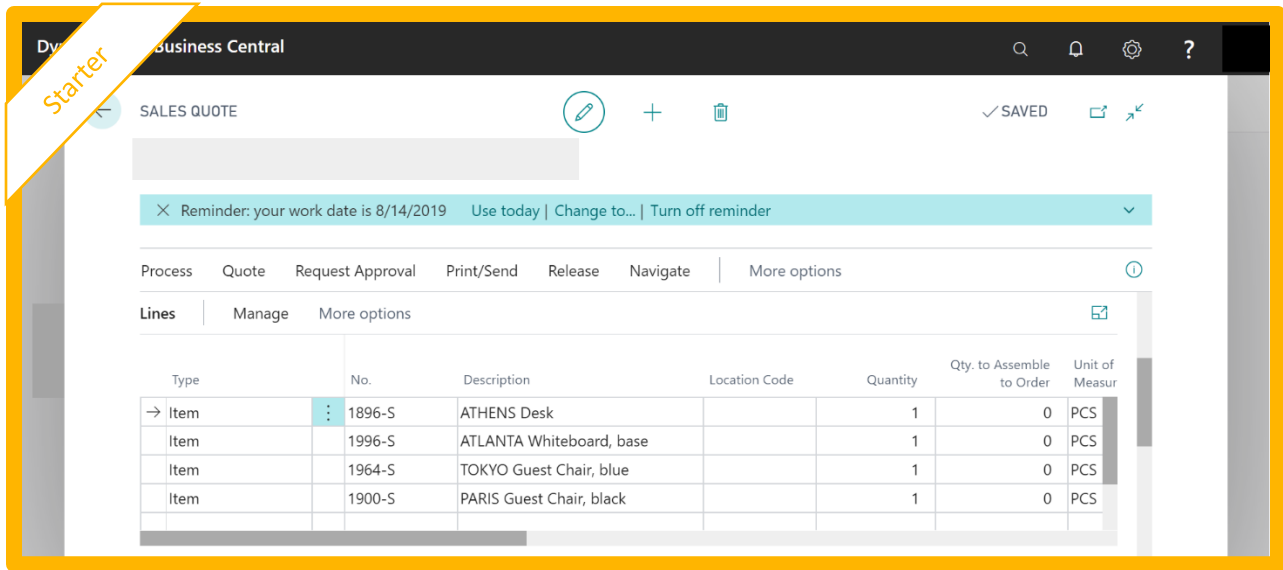
System enhancement in the USER SET UP table that has a capability to restrict a user to post the Purchase Order to RECEIVE only.

The screenshot shows the 'USER SETUP' table in Dynamics 365 Business Central. The table has the following columns: User ID ↑, Set EP Adv... Print, Set EP Default Doc Printer, Set EP Default Printer, Unit Price Ove..., No Price Mis... War..., and Restrict PO Post to Receive. The 'Restrict PO Post to Receive' column has checkboxes for each user, with the first row checked.

User ID ↑	Set EP Adv... Print	Set EP Default Doc Printer	Set EP Default Printer	Unit Price Ove...	No Price Mis... War...	Restrict PO Post to Receive
	<input type="checkbox"/>			<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
	<input type="checkbox"/>			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<input type="checkbox"/>			<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
	<input type="checkbox"/>			<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<input type="checkbox"/>			<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
	<input type="checkbox"/>			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<input type="checkbox"/>			<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
	<input type="checkbox"/>			<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
	<input type="checkbox"/>			<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>

Display item image on quote documents (pdf) generated from Business Central

System ability to Capture Image of the Item(s) transacted in the Sales Quote Print-Out either in PDF or Word output.



CRONUS Canada, Inc.
Toronto, Ontario M5E 1G5

Sales Quote
S-QUO1003
August 14, 2019
Page 1 / 1

Customer

Ship To

Salesperson: Peter Saddow
Customer No.: 30000
Valid for: 30 Days

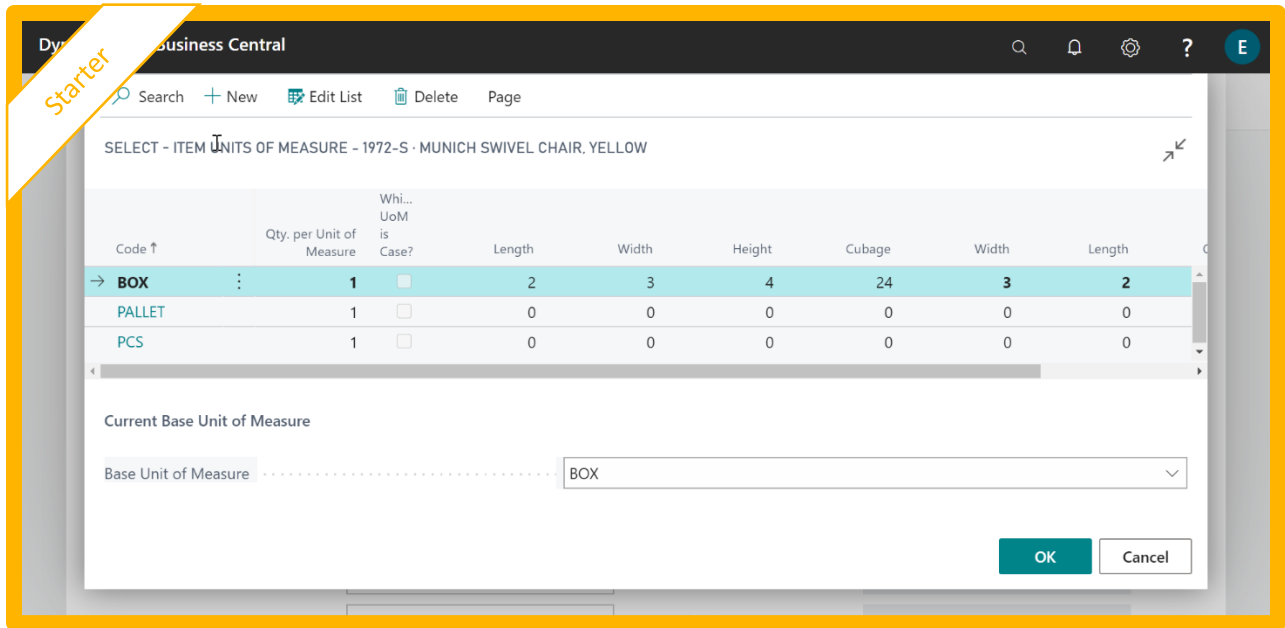
Line No.	Item no. Desc	Product Image	Quantity	UOM	Unit Price	Total Line Amount
1	1896-S ATHENS Desk		1	Piece	1,503.40	1,503.40
2	1996-S ATLANTA Whiteboard, base		1	Piece	2,099.10	2,099.10
3	1964-S TOKYO Guest Chair, blue		1	Piece	289.60	289.60
4	1900-S PARIS Guest Chair, black		1	Piece	289.60	289.60
Subtotal						4,181.70
Total Tax on Order						543.62
Total \$ Incl. VAT						4,725.32

Thank you for the opportunity you have given
please visit us online at [www.](#)

CBM Customizations (cubage, volume, weight) visibility on PO/SO forms and PO/SO screens

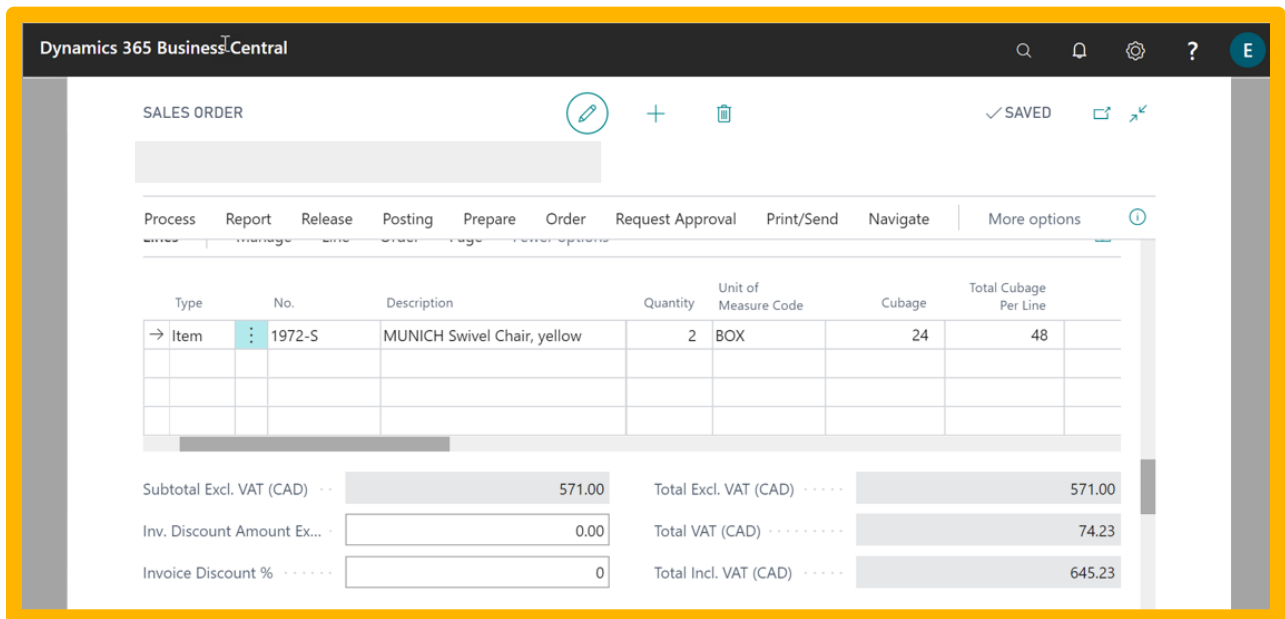
In Business Central, Item has an available set up for the LENGTH, WIDTH and HEIGHT to come up with its Cubage. This is a useful tool for most distribution company as they can use this in their planning activities specially during the delivery of products wherein mostly there is a specific size for the trucks they are using during their distribution.

SET UP IN ITEM UNIT OF MEASURE PER ITEM



DISPLAY OF CUBAGE AND TOTAL CUBAGE PER DOCUMENT LINE (SALES ORDER AND PURCHASE ORDER)

SALES ORDER



PURCHASE ORDERS

Dynamics 365 Business Central

PURCHASE ORDER

Notifications: 2 WMS RF - Requires Location Code to be populated in Document Header | Reminder: your work date is 8/14/2019

Process Release Posting Order Request Approval Print/Send Navigate Actions Navigate Fewer options

Type	No.	Description	Quantity	Unit of Measure Code	Cubage	Total Cubage Per Line
→ Item	1972-S	MUNICH Swivel Chair, yellow	3	BOX	24	72

Subtotal Excl. VAT (CAD) 667.50 Total Excl. VAT (CAD) 667.50
 Inv. Discount Amount (C... 0.00 Total VAT (CAD) 86.78

Add truck seal number on shipment order

Additional Information for Truck Seal number in sales Shipment documents wherein it is useful tool to monitor details of the Truck use in the delivery.

Starter

Bill Of Lading
S-SHPT402478

Bill To: United States Shipped To: United States

Sales Order #: 50402648 Seal #: Customer Order #: MIKE819 Agent: Order #: Order Date: 08/19/2020 Ship Date: 08/19/2020 Pkg Tracking #: 399967481410 Origin:

Item No.	Description	Unit of Measure	SKds	Qty. Ordered	Qty. Shipped
F020081	KIT BOWED WALL REPAIR BIDIRECTIONAL 960GSM 5.5" X 8" (RCF-B000)	Each		2	2
F020084	KIT CRACK REPAIR UNIDIRECTIONAL HORIZONTAL 200GSM 12" X 10" (RCF-HCRK)	Each		1	1
0T50000	FREIGHT	Each		1	1
Weight:	21	Total	0.00	4.00	4.00

Customs papers with broker: DHL GLOBAL FORWARDING

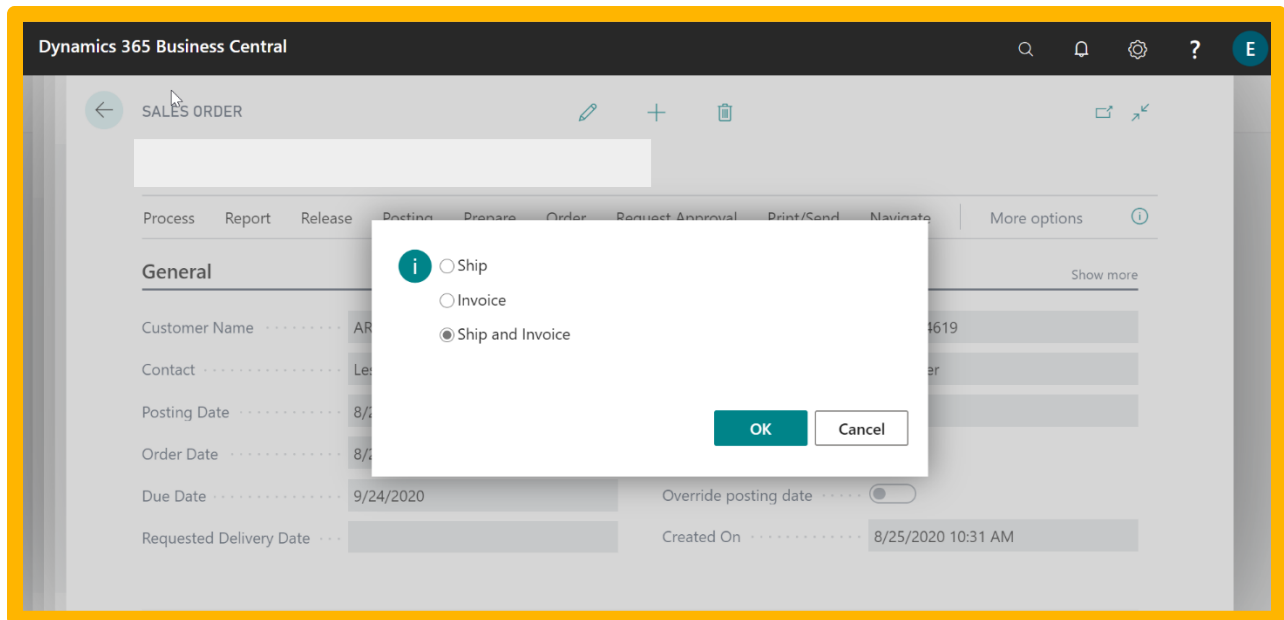
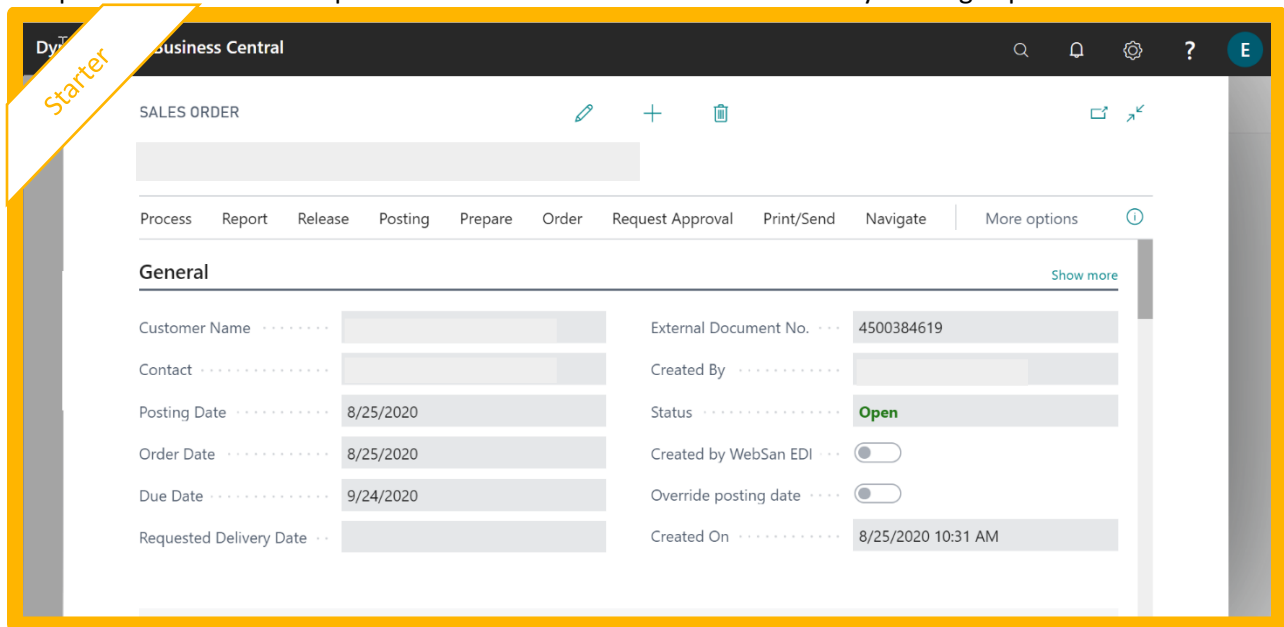
Signatures

Carrier: _____ Date: _____
 Customer: _____ Date: _____

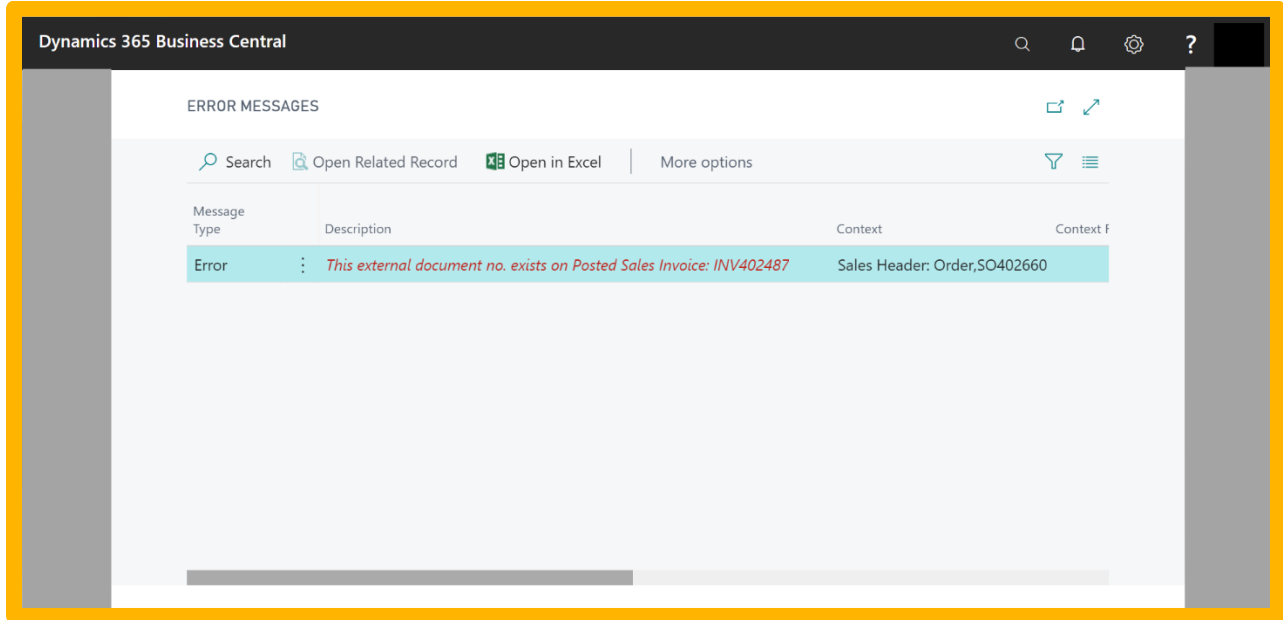
Prevent posting for same external document number by Customer

One of the most critical issues in a posted transaction is to avoid duplicate data. To that end, we created a functionality which prevents sales documents to be posted if the External Document number already exists and is posted.

Sample SO that we tried to post with external document number already existing in posted sales invoice:

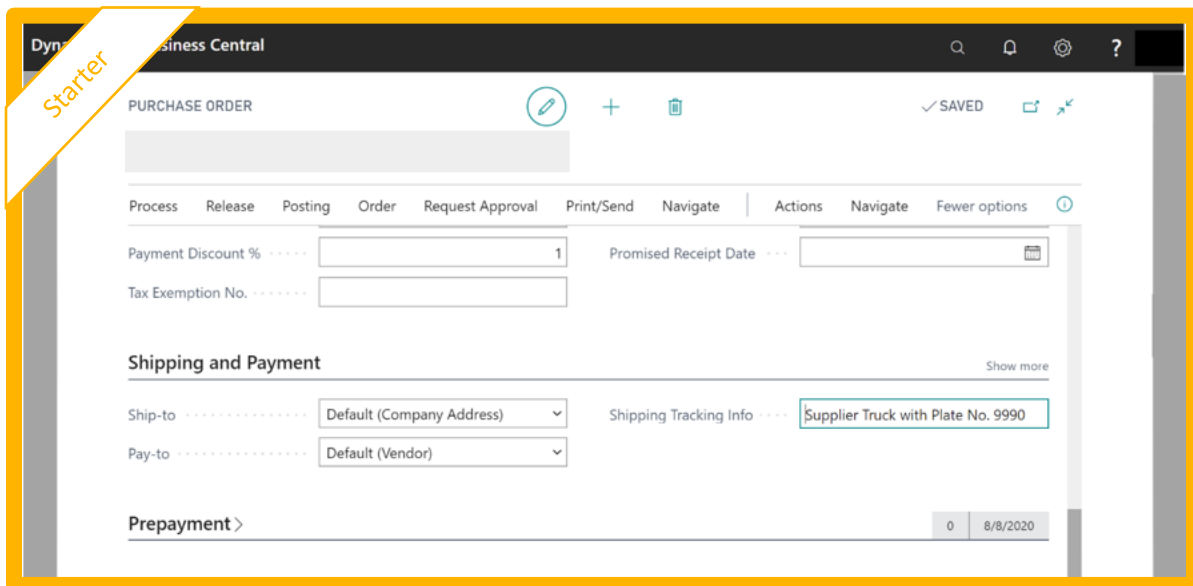


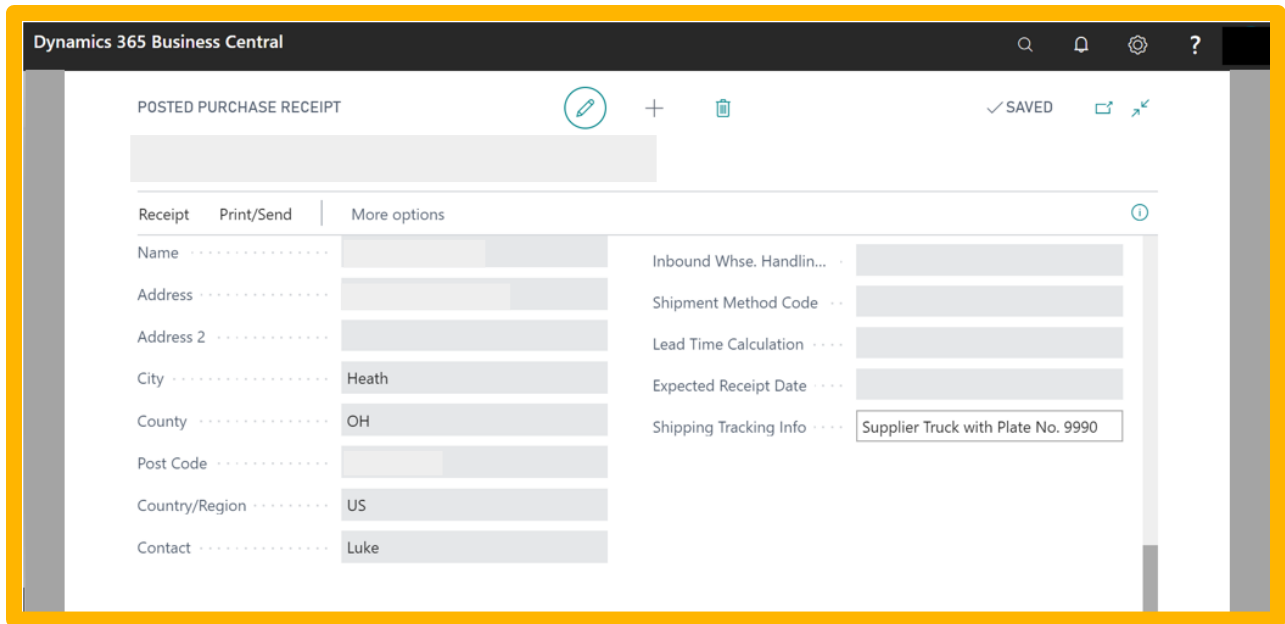
The system prevents the document to be posted and prompt an error message:



Add field "shipping tracking info" to screen in Purchase Order and Posted Purchase Receipt document

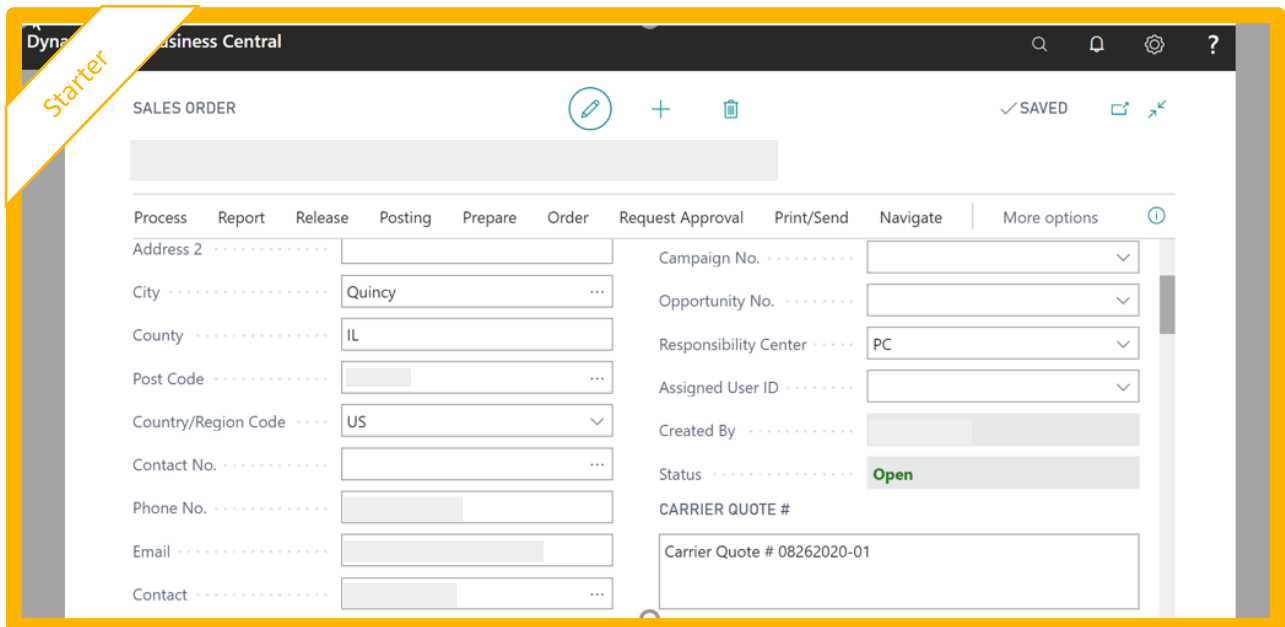
Free text field in the Purchase Order document that you can use in detailing any shipping information that will also be forwarded and in the Posted Purchase receipt document





Expose "Carrier Quote #" field on Sales Order and Shipment and enable field to move from Sales Order to Shipment automatically

Free text field in the Sales Order where you can input delivery/shipment details that will be forwarded in Posted Sales Shipment document.



Add Sales Order number and External Document number to Sales Shipment list display

Additional Information in Posted Sales Shipment list, wherein the Sales Order and its External Document No. is reflected as additional column.

No.	Sell-to Customer No.	Sell-to Customer Name	Order No.	External Document No.	Currency Code	Location Code	No. Printed
S-SHPT102...	20000	Trey Research	S-ORD101016	1243435678			
S-SHPT102...	50000	Relecloud	S-ORD101014	JHGFDSA			
S-SHPT102...	20000	Trey Research	S-ORD101015	ASDFG			
S-SHPT102...	40000	Alpine Ski House	S-ORD101004				
S-SHPT102...	30000	School of Fine Art	S-ORD101003				
S-SHPT102...		Adatum Corporation	S-ORD101010				
S-SHPT102...	20000	Trey Research	S-ORD101006				

Expose Document date on Vendor Ledger entries

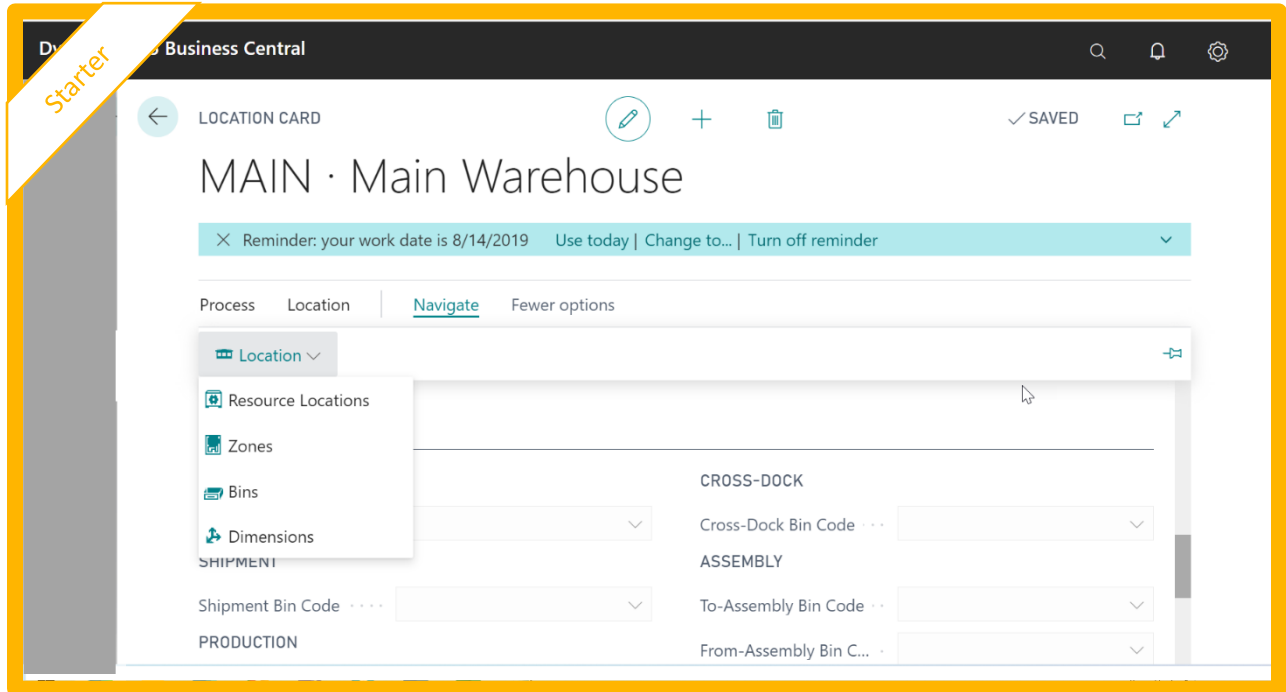
Enhancement in Vendor ledger entries where document date is reflected for proper references.

Posting Date	Document Type	Document No.	Document Date	External Document No.	Vendor No.	Description	Currency Code
→ 8/14/2019	Invoice	108211	8/14/2019	132	10000	Order 106007	
8/14/2019	Invoice	108210	8/14/2019	235R	20000	Order 106008	
8/14/2019	Invoice	108209	8/14/2019	32	10000	Order 106006	
3/15/2019	Invoice	108208	3/15/2019	107208	30000	Invoice 107208	
3/14/2019	Invoice	108207	3/14/2019	107207	30000	Invoice 107207	
3/14/2019	Invoice	108206	3/14/2019	107206	40000	Invoice 107206	
3/13/2019	Invoice	108205	3/13/2019	107205	40000	Invoice 107205	
3/13/2019	Invoice	108204	3/13/2019	107204	30000	Invoice 107204	
3/12/2019	Invoice	108203	3/12/2019	107203	20000	Invoice 107203	
3/11/2019	Invoice	108202	3/11/2019	107202	50000	Invoice 107202	

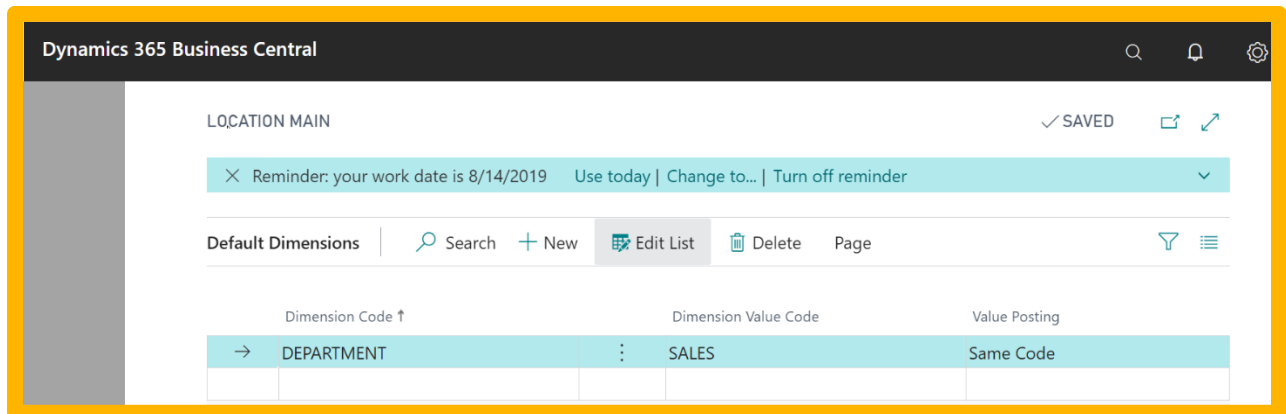
Default dimension on sales order/invoice line by location

Customization in Location Card where you can set up Default Dimension and will automatically reflected in Sales Order and Sales Invoice lines.

LOCATION CARD



DIMENSION SET UP IN LOCATION CARD



SALES ORDER

Dynamics 365 Business Central

SALES ORDER

Notifications: 4 *The available inventory for item 1896-S is...* | *WMS RF - Requires Location Cod...* | *This customer h...* | *Reminder: your ...*

Process Report Release Posting Prepare Order Request Approval Print/Send Navigate Actions

Lines Manage More options

Type	No.	Description	Location Code	Department Code	Quantity	Unit of Measure Code	Cl
→ Item	1896-S	ATHENS Desk	MAIN	SALES	1	PCS	

SALES INVOICE

Dynamics 365 Business Central

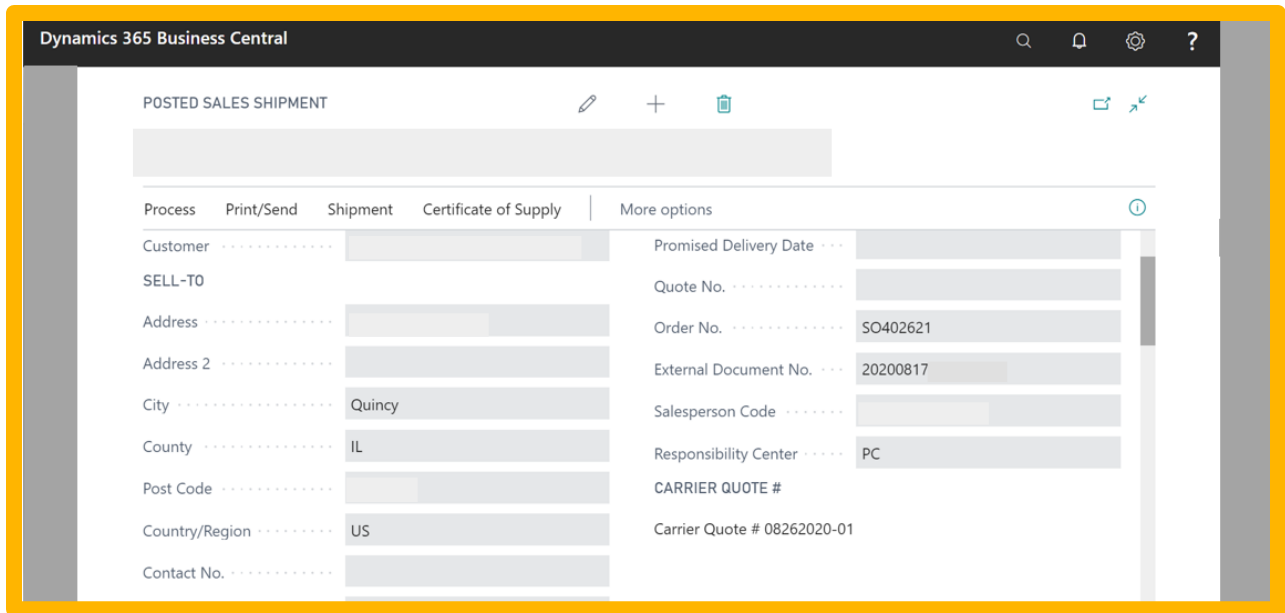
SALES INVOICE

Notifications: 2 *The available inventory for item 1896-S is lower than the entered quantity at this L...* | *Reminder: your work date is 8/14/...*

Posting Prepare Invoice Release Request Approval Navigate More options

Lines Manage More options

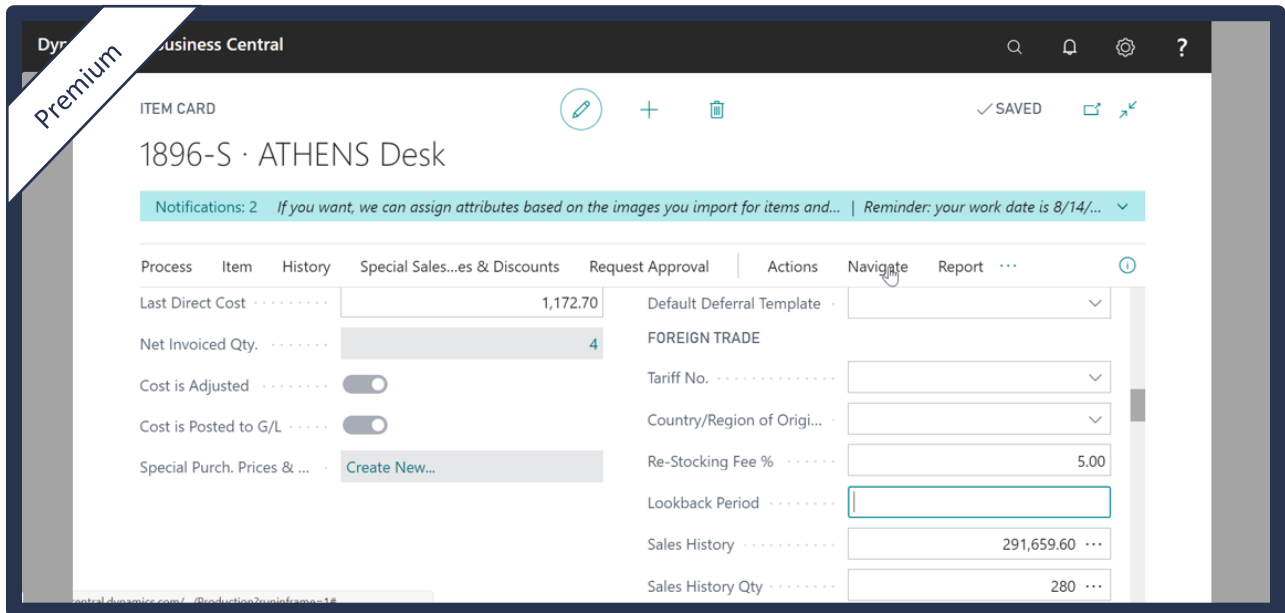
Type	No.	Description	Location Code	Department Code	Quantity	Unit of Measure C
→ Item	1896-S	ATHENS Desk	MAIN	SALES	1	PCS



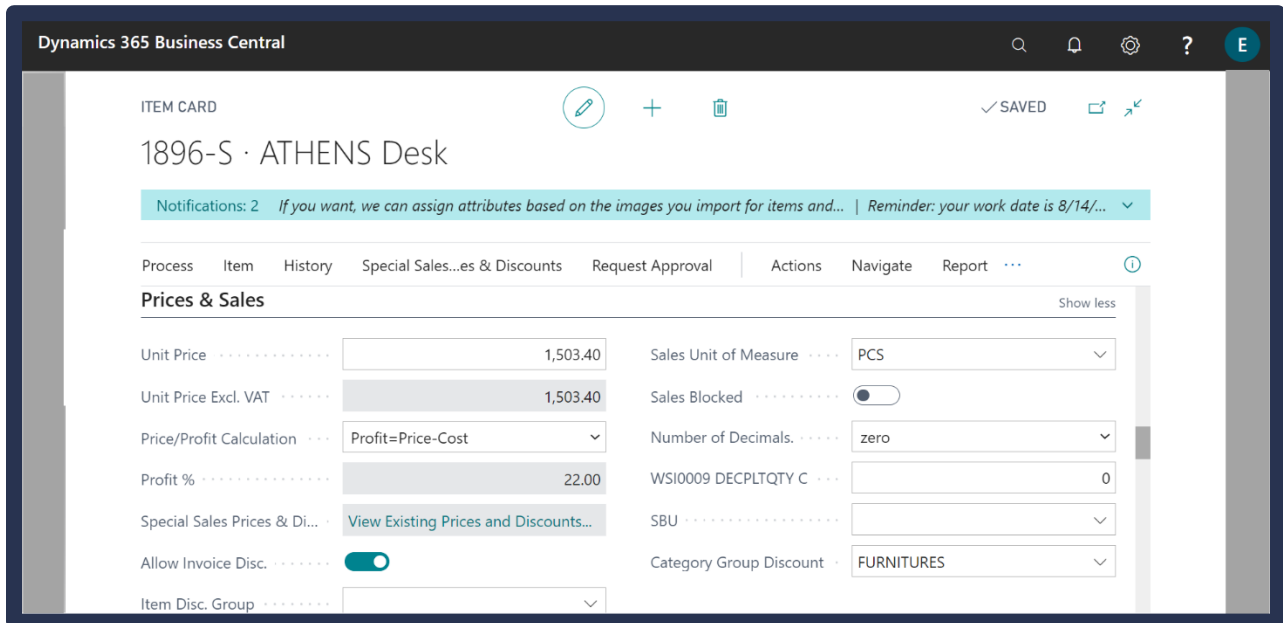
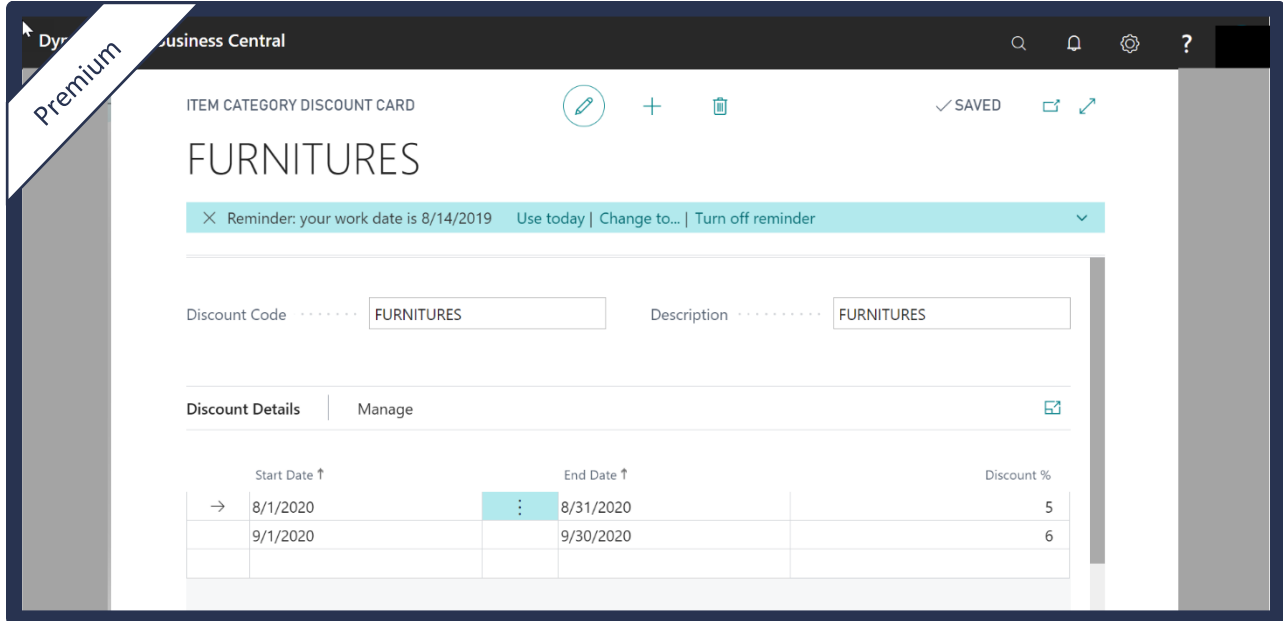
Auto-apply re-stocking fee on sales returns

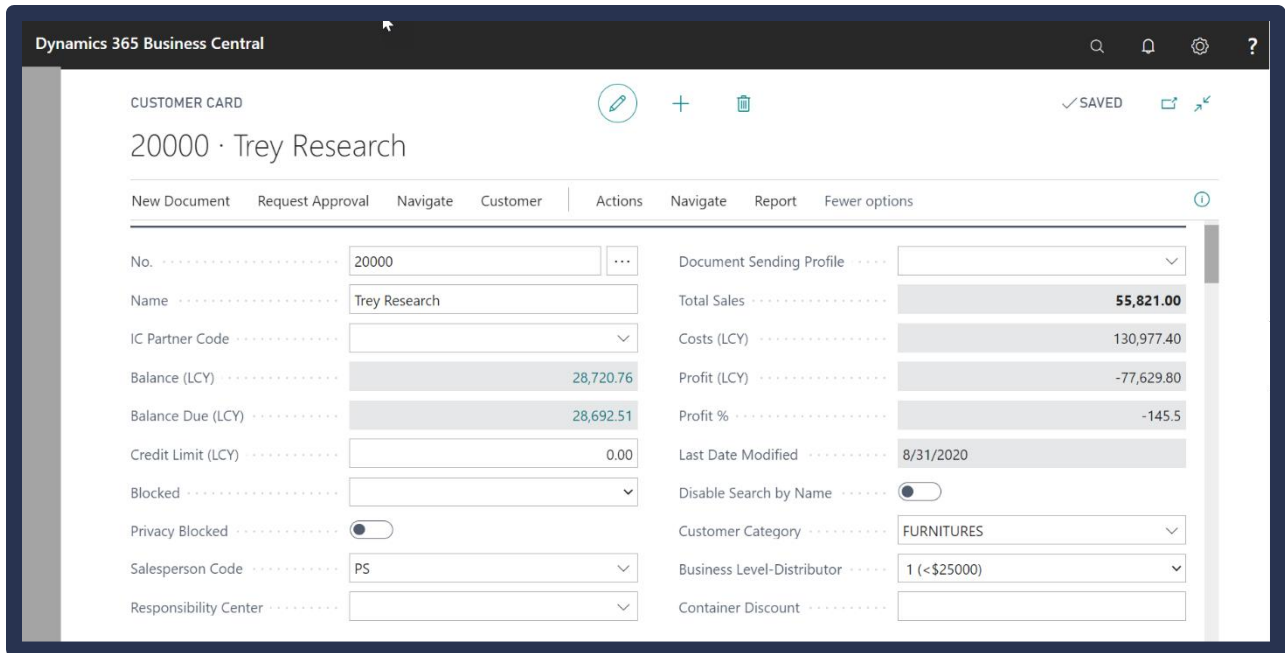
An additional feature in Sales Module where there is a set up in the Item Card for Restocking Fee % that automatically reflected in Sales Return Order when such item is selected.

ITEM CARD



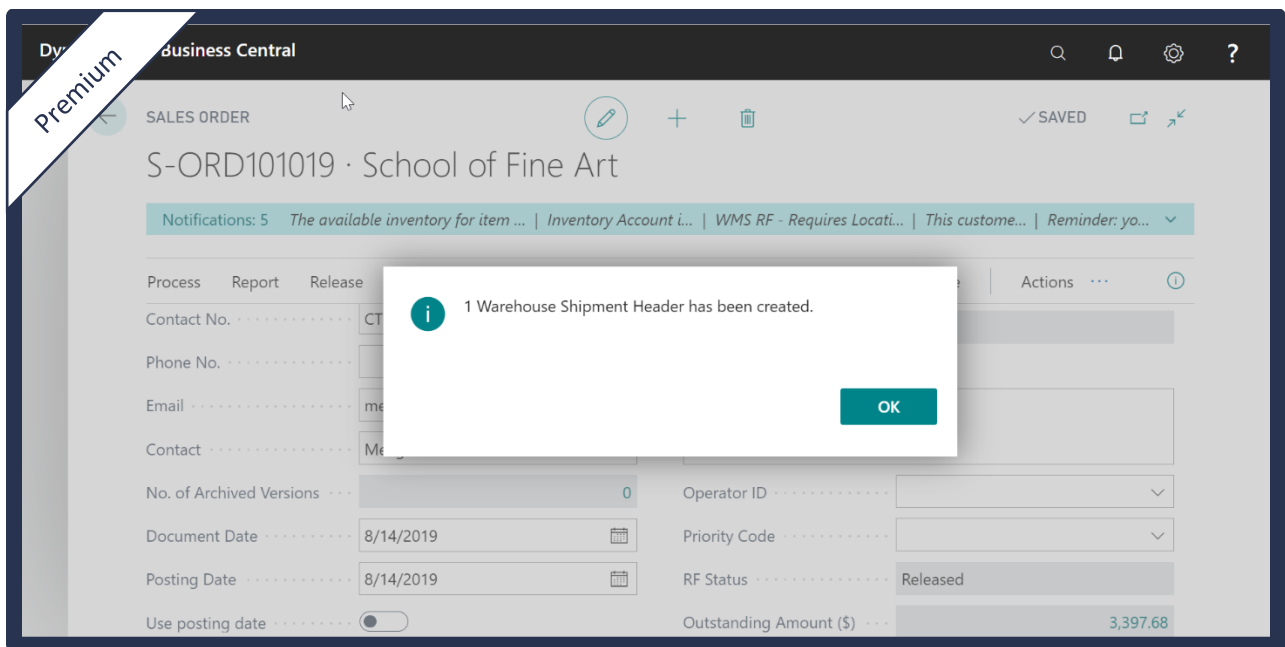
User can prescribe a discount % by item and item category by Customer
 Business Central feature in Item Card where in you can set up a Discount Percentage by Item and by Item Category.

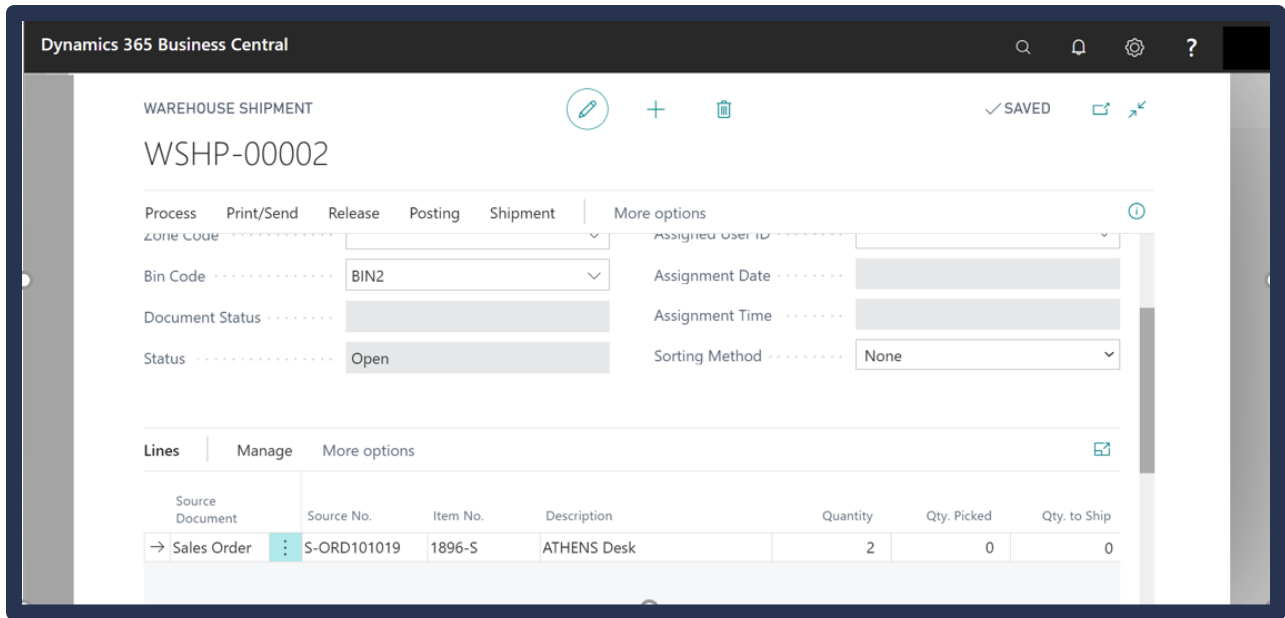




For advanced warehousing, auto create warehouse shipment upon Sales Order creation

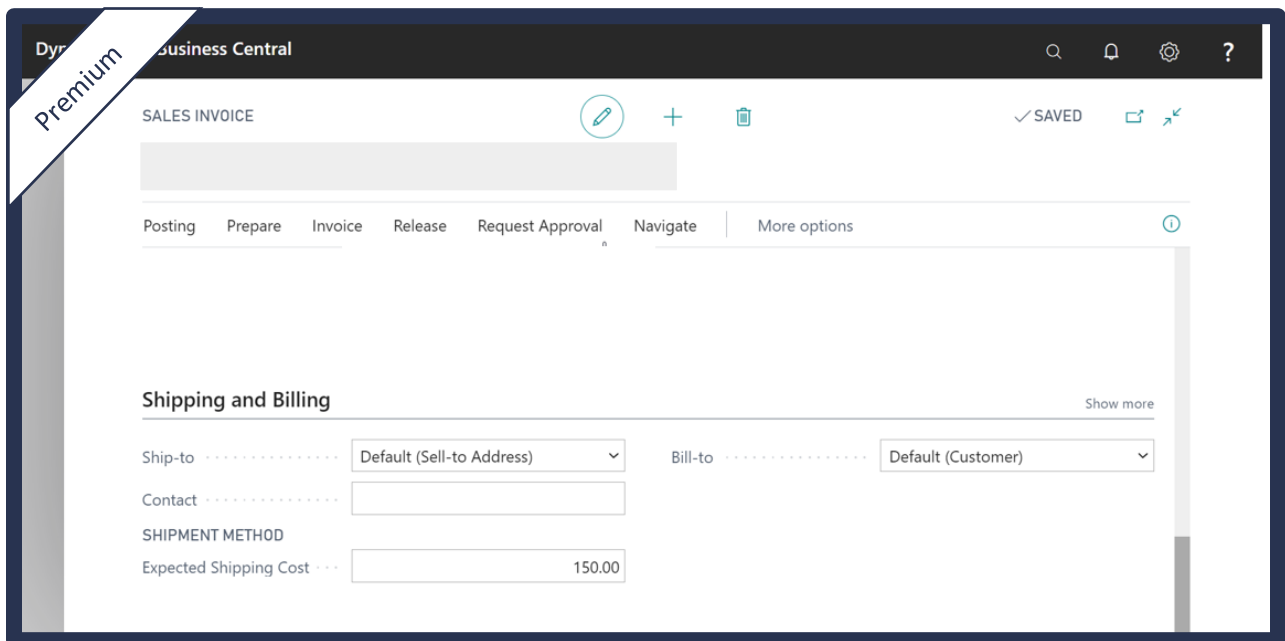
One of the system modifications that automatically creates Warehouse Shipment documents upon Release status of the Sales Order Document.





On posting sales invoice, accrue shipping costs

Additional Field in Sales Invoice wherein you can input expected shipping cost that post GL entry to record cost accrual.



Create back order from remaining QTY on sales order

System enhancement under Sales Order document wherein there are additional fields for the computation of Order Value and the Back Ordered Value that details the inclusion and exclusion of Item Freight and Tariff amount.

Premium

SAP Business Central | SALES ORDER | WORK DATE: 9/3/2020

Type	Posting Group	to Order	Reserved Quantity	Measure Code	Cubage	Total Cubage	VAT	Tax Area Code
Item	RETAIL		-	PCS	0.00	0.00	300.00	ON
→ Charge (Item)	SERVICES		-		0.00	0.00	200.00	ON

Subtotal Excl. VAT (CAD)	2,600.00	Total VAT (CAD)	26.00
Inv. Discount Amount Excl. V...	0.00	Total Incl. VAT (CAD)	2,626.00
Invoice Discount %	0	Order Value	2,600.00
Set Discount % on lines	0	Back Ordered Value	2,400.00
Total Excl. VAT (CAD)	2,600.00	Gross Freight	600.00

Create back order from remaining QTY on sales order

System enhancement under Sales Order document wherein there are additional fields for the computation of Order Value and the Back Ordered Value that details the inclusion and exclusion of Item Freight and Tariff amount.

Premium

SAP Business Central | SALES ORDER | WORK DATE: 9/3/2020

Type	Posting Group	to Order	Reserved Quantity	Measure Code	Cubage	Total Cubage	VAT	Tax Area Code
Item	RETAIL		-	PCS	0.00	0.00	300.00	ON
→ Charge (Item)	SERVICES		-		0.00	0.00	200.00	ON

Subtotal Excl. VAT (CAD)	2,600.00	Total VAT (CAD)	26.00
Inv. Discount Amount Excl. V...	0.00	Total Incl. VAT (CAD)	2,626.00
Invoice Discount %	0	Order Value	2,600.00
Set Discount % on lines	0	Back Ordered Value	2,400.00
Total Excl. VAT (CAD)	2,600.00	Gross Freight	600.00

Manufacturer Part Number Add-on

Enable manufacturer part number for a purchased item to be visible on ALL Item screens for lookup, traceability and reporting.

0127 Premium

Verso - IP camera/audio door station- Nickle- Surface Mount- 2 Gang

Assign attributes based on the images you import for items and contacts. Enable | Don't ask again

Item History Special Sales...es & Discounts Request Approval Actions Navigate Report Fewer options

No. 11273-001

Verified

Description Verso - IP camera/audio door station- Nickle- Surface Mount- 2 G

Description 2 2N

Mfg Part No.

Blocked

Type Inventory

Base Unit of Measure EA

Last Date Modified 09/04/2020

GTIN

Item Category Code SR-CAM

Automatic Ext. Text

Common Item No.

Purchasing Code

Sales History Forecast App

The system looks at the lookback period, figures out the sales volume and with a click of a button the information gets put in the Demand forecast for MRP.

Business Central

AKDEMO2

ITEM CARD | WORK DATE: 08/04/2019

1936-S · BERLIN Guest Chair, yellow

Process Item History Special Sales...es & Discounts Request Approval More options

Costing Method FIFO

Standard Cost 0.00

Unit Cost 225.80

Net Invoiced Qty. 100

Cost is Adjusted

Special Purch. Prices & Discounts Create New...

Gen. Prod. Posting Group RETAIL

Tax Prod. Posting Group *

Tax Group Code TAXABLE

Inventory Posting Group RESALE

Default Deferral Template

FOREIGN TRADE

Tariff No.

Lookback Period 12M

Sales History 1,764.80

Sales History Qty 10

Prices & Sales

Show more

QTY available on item card modified to include PO in transit QTY

Additional customization field in item card where it reflects the quantity of the said inventory in INTRANSIT.

Expanded

5 Business Central AKDEMO2

ITEM CARD | WORK DATE: 9/3/2020

1896-S · ATHENS Desk

Process Item History Special Sales...es & Discounts Request Approval Actions Navigate Report Fewer options

inventory SHOW LESS

Shelf No.		Qty. on Component Lines	0
Created From Catalog Item	<input type="checkbox"/>	Qty. on Sales Order	24
Search Description	ATHENS DESK	Qty. on Service Order	0
Inventory	36	Qty. on Job Order	0
Available Quantity	0	Qty. on Assembly Order	0
Future Available Quantity	0	Qty. on Asm. Component	0
Qty on PO P-WHSE	0	Stockout Warning	Default (Yes)
Qty on SO P-WHSE	0	Prevent Negative Inventory	Default (No)
Qty P-WHSE	0	Net Weight	34.6
Qty INTRANSIT	0	Gross Weight	39.79

Add field to Item Card for "Future Available Qty" to include in-transit inventory

Additional customized field in Item Card for "FUTURE AVAILABLE QUANTITY" that computes under Posted Warehouse less Quantity under Sales plus Quantity Under Purchase Order excluding tagged under Drop Shipment.

Expanded

5 Business Central AKDEMO2

ITEM CARD | WORK DATE: 9/3/2020

1896-S · ATHENS Desk

Process Item History Special Sales...es & Discounts Request Approval Actions Navigate Report Fewer options

inventory SHOW LESS

Shelf No.		Qty. on Component Lines	0
Created From Catalog Item	<input type="checkbox"/>	Qty. on Sales Order	24
Search Description	ATHENS DESK	Qty. on Service Order	0
Inventory	36	Qty. on Job Order	0
Available Quantity	0	Qty. on Assembly Order	0
Future Available Quantity	0	Qty. on Asm. Component	0
Qty on PO P-WHSE	0	Stockout Warning	Default (Yes)
Qty on SO P-WHSE	0	Prevent Negative Inventory	Default (No)
Qty P-WHSE	0	Net Weight	34.6
Qty INTRANSIT	0	Gross Weight	39.79

Expose "Expected Receipt Date" field in PO line

Customized field of Expected Receipt Date under Purchase Order line.

Expanded

Dynamics 365 Business Central | AKDEMO2

PURCHASE ORDER | WORK DATE: 9/3/2020

106044 · First Up Consultants

Process Release Posting Order Request Approval Print/Send Navigate Actions Navigate Fewer options

Type	No.	Description	Location Code	Bin Code	Quantity	Expected Receipt Date	Gen. Prod. Posting Group	De
→ Item	1896-S	ATHENS Desk			10	9/3/2020	RETAIL	

Subtotal Excl. VAT (CAD) 8,523.67 Total Excl. VAT (CAD) 8,523.67

Inv. Discount Amount (CAD) 0.00 Total VAT (CAD) 1,108.08

Invoice Discount % 0 Total Incl. VAT (CAD) 9,631.75

PO In-transit modifications to track shipments from overseas (in-transit, etc.)

Modification in Item Card to Rename PO INTRANSIT to QTY on PO PWHSE.

Expanded

Dynamics 365 Business Central | AKDEMO2

ITEM CARD | WORK DATE: 9/3/2020

1896-S · ATHENS Desk

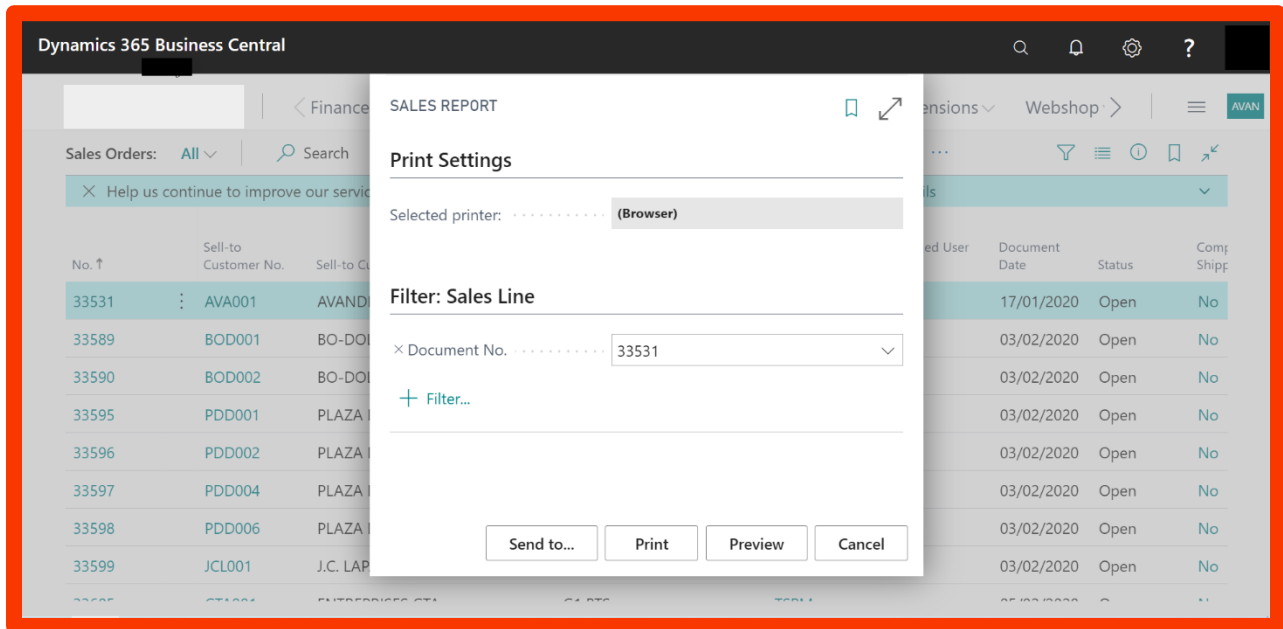
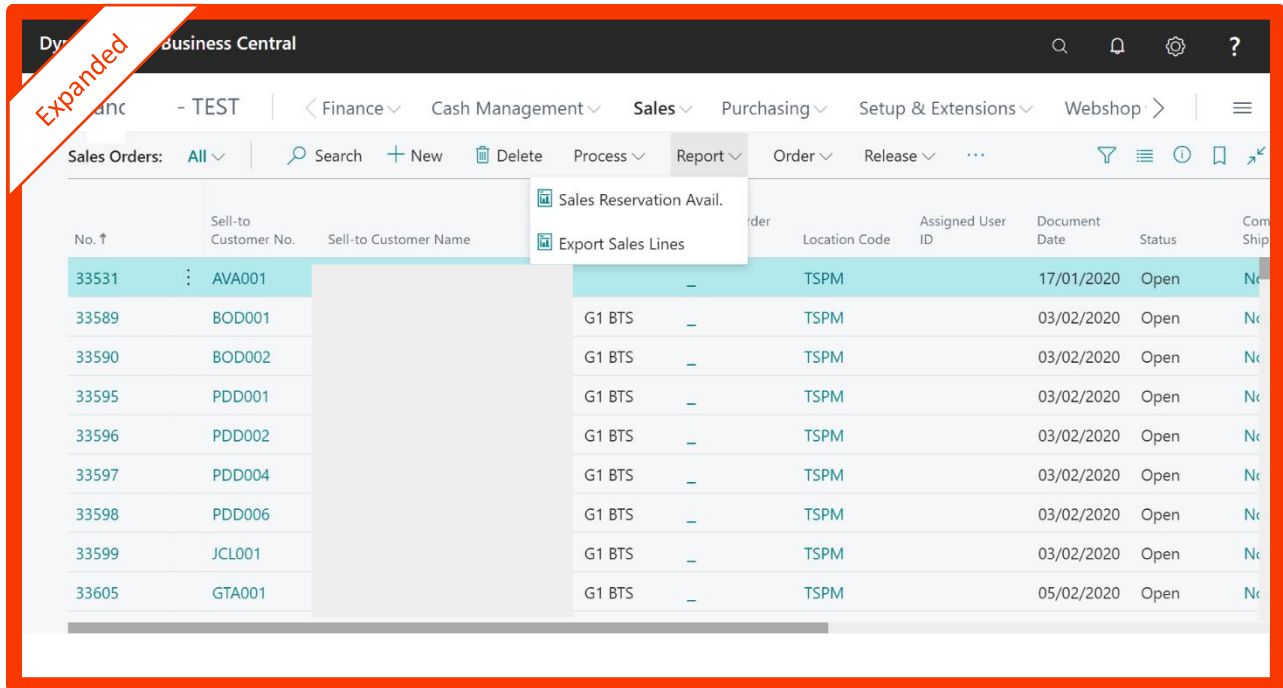
Process Item History Special Sales...es & Discounts Request Approval Actions Navigate Report Fewer options

Inventory show less

Shelf No.		Qty. on Component Lines	0
Created From Catalog Item	<input type="checkbox"/>	Qty. on Sales Order	24
Search Description	ATHENS DESK	Qty. on Service Order	0
Inventory	36 ...	Qty. on Job Order	0
Available Quantity	0	Qty. on Assembly Order	0
Future Available Quantity	0	Qty. on Asm. Component	0
Qty on PO P-WHSE	0	Stockout Warning	Default (Yes) v
Qty on SO P-WHSE	0	Prevent Negative Inventory	Default (No) v
Qty P-WHSE	0	Net Weight	34.6
Qty INTRANSIT	0	Gross Weight	39.79

3PL integration export of sales orders

Customized Functionality that has the capacity to export Sales Line Report which has the ability to filter based on the available parameters.



Document No.	Document Type	Item No	Description_EN	Description_FR	UPC	Base UOM	Minimum Order Qty	Qty Ordered	Price
33531	Order	MSP101-AST	CRISTAL BALL PEN, 1.0MM, X10 ASSORTED	Stylo-Bille Crystal, 1.0mm, x10 assortie	070330167308	EA	12	12	\$2.00
33531	Order	GSMGP81-AST	ROUND STIC GRIP BALL PEN, 1.2MM, X8 ASSORTED	Stylo-bille Round Stick Grip, x8 couleurs	070330167186	EA	12	12	\$2.10
33531	Order	VCGP41-AST	ATLANTIS BALL PEN, 1.0 MM, X4 ASSORTED	Stylo bille Atlantis, 1.0mm, x4 assortie	070330144576	EA	6	12	\$3.60
33531	Order	FPINFAP61-AST	INTENSITY FINELINER, 0.4MM, X6 ASSORTED	Fineliner Intensity, 0.4mm, x6 assortie	070330355576	EA	6	6	\$5.55
33531	Order	GBLDP61-AST	INTENSITY HIGHLIGHTER, X6 PASTEL	Surligneur Intensity, x6 Pastel	070330364110	EA	6	6	\$4.25
33531	Order	RLCP41-AST	GELOCITY GEL PEN, 0.7MM, X4 ASSORTIE	Stylo Gel Gelocivity, 0.7mm, x4 assortie	070330314412	EA	6	6	\$4.50
33531	Order	PGEBP81-BLK	HB2 GRAPHITE PENCIL, EVOLUTION, X8	Crayon graphite HB2, Evolution, x8	070330435209	EA	6	6	\$2.15
33531	Order	MPFGP51-BLK	MATIC-GRIP	Portemine Matic-Grip,	070330406919	EA	6	6	\$2.95