DYNAMICS 365 BUSINESS CENTRAL APPS FOR DISTRIBUTORS

Transform data into intelligence to analyze inventory profitability and trends, make wise decisions and drive your business into the future.

Packages Available:

Fundamentals
$25 per month

Starter
$100 per month

Premium
$225 per month

Starter Plan Included.

Expanded
$300 per month

Starter & Premium Plan Included.

www.websan.com

Features that are included in the Fundamentals plan:

- Automatically update posting date to work date when posting Shipment or Invoice from Sales Order (option to disable on each transaction if needed)
- Automatically update posting date to work date when posting Receipt or Invoice from Purchase Order (option to disable on each transaction if needed)
- Automatically update posting date to work date when posting Warehouse Shipment or Warehouse Receipt (option to disable on each transaction if needed)
- Display up to 8 Shortcut Dimensions in General Ledger Entries page
- Display Creation Date/Time and Created By (user) on several pages (we don't have this on all pages yet but would be easy to add)
    - Sales Quote/Order/Invoice
    - Purchase Quote/Order/Invoice
- Enforce unique External Doc No by Customer on Sales Orders (mimics similar functionality on Purchasing side, which is native)
    - Option to disable by customer

## Restrict posting to "Receive Only" for POs (prevents user error)

System enhancement in the USER SET UP table that has a capability to restrict a user to post the Purchase Order to RECEIVE only.

Display item image on quote documents (pdf) generated from Business Central

System ability to Capture Image of the Item(s) transacted in the Sales Quote Print-Out either in PDF or Word output.
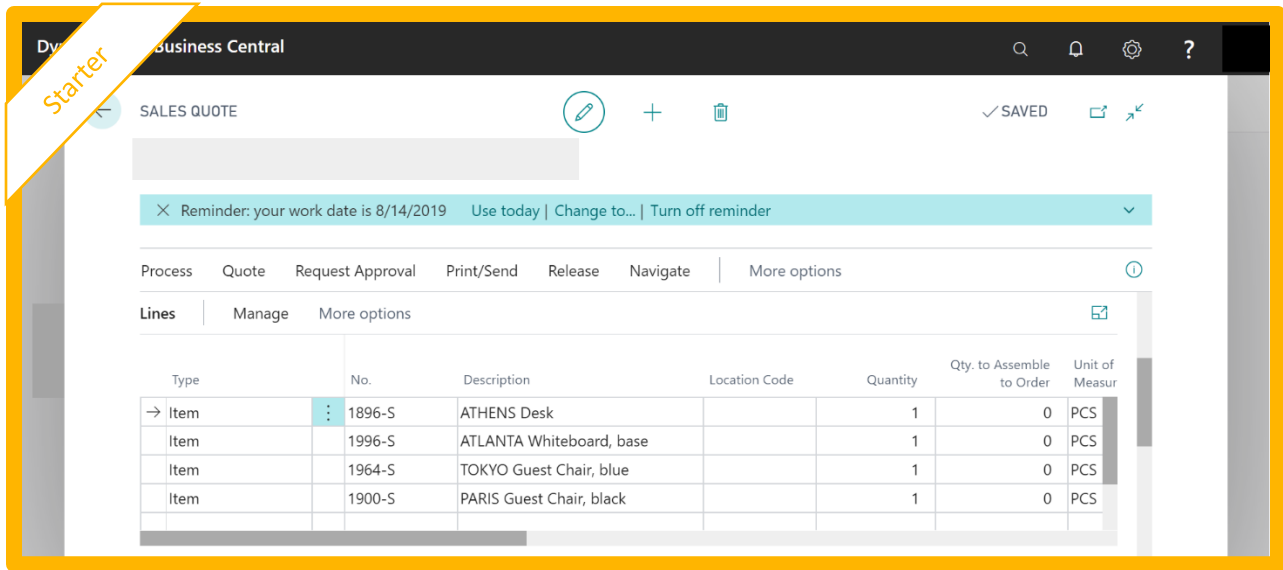
CRONUS Canada, Inc.

Toronto, Ontario M5E 1G5

Sales Quote
S-QUO1003
August 14, 2019
Page 1 / 1

Customer	Ship To

Salesperson	Customer No.	Valid for
Peter Saddow	30000	30 Days

Line No.	Item no. Desc	Product Image	Quantity	UOM	Unit Price	Total Line Amount
1	1896-S ATHENS Desk		1	Piece	1,503.40	1,503.40
2	1996-S ATLANTA Whiteboard, base		1	Piece	2,099.10	2,099.10
3	1964-S TOKYO Guest Chair, blue		1	Piece	289.60	289.60
4	1900-S PARIS Guest Chair, black		1	Piece	289.60	289.60

Subtotal	4,181.70
Total Tax on Order	543.62
Total $ Incl. VAT	4,725.32

Thank you for the opportunity you have given
please visit us online at www.

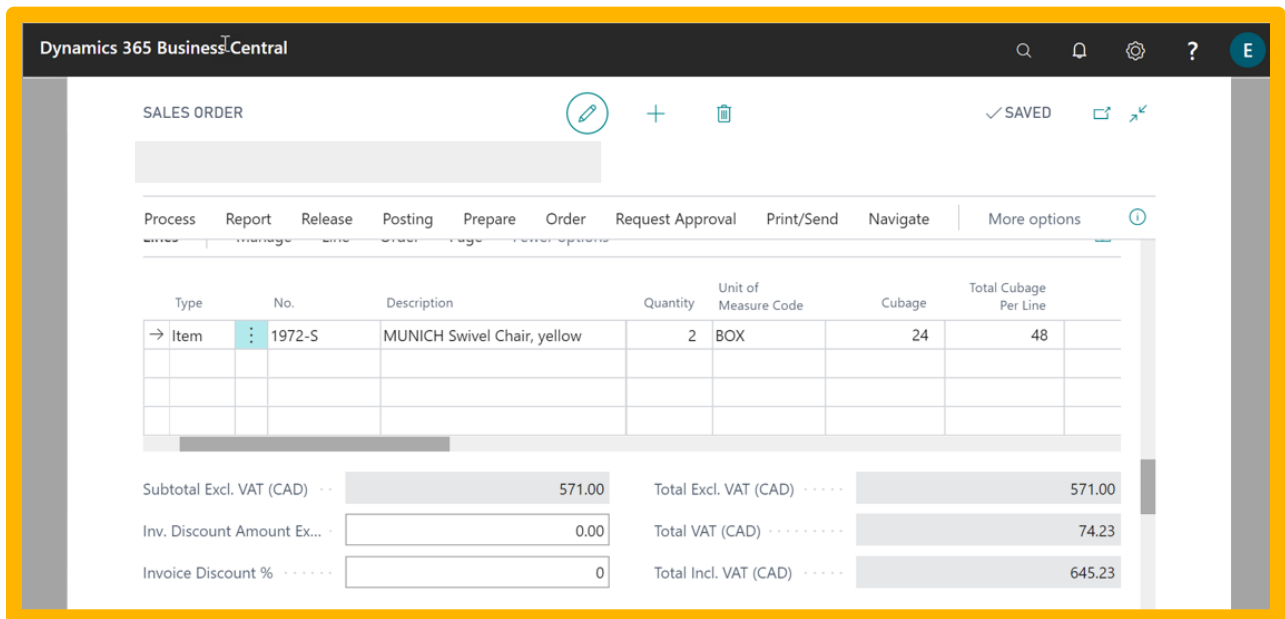# CBM Customizations (cubage, volume, weight) visibility on PO/SO forms and PO/SO screens

In Business Central, Item has an available set up for the LENGTH, WIDTH and HEIGHT to come up with its Cubage. This is a useful tool for most distribution company as they can use this in their planning activities specially during the delivery of products wherein mostly there is a specific size for the trucks they are using during their distribution.

SET UP IN ITEM UNIT OF MEASURE PER ITEM

SALES ORDER

PURCHASE ORDERS

Add truck seal number on shipment order

Additional Information for Truck Seal number in sales Shipment documents wherein it is useful tool to monitor details of the Truck use in the delivery.

Prevent posting for same external document number by Customer

One of the most critical issues in a posted transaction is to avoid duplicate data. To that end, we created a functionality which prevents sales documents to be posted if the External Document number already exists and is posted.

Sample SO that we tried to post with external document number already existing in posted sales invoice:
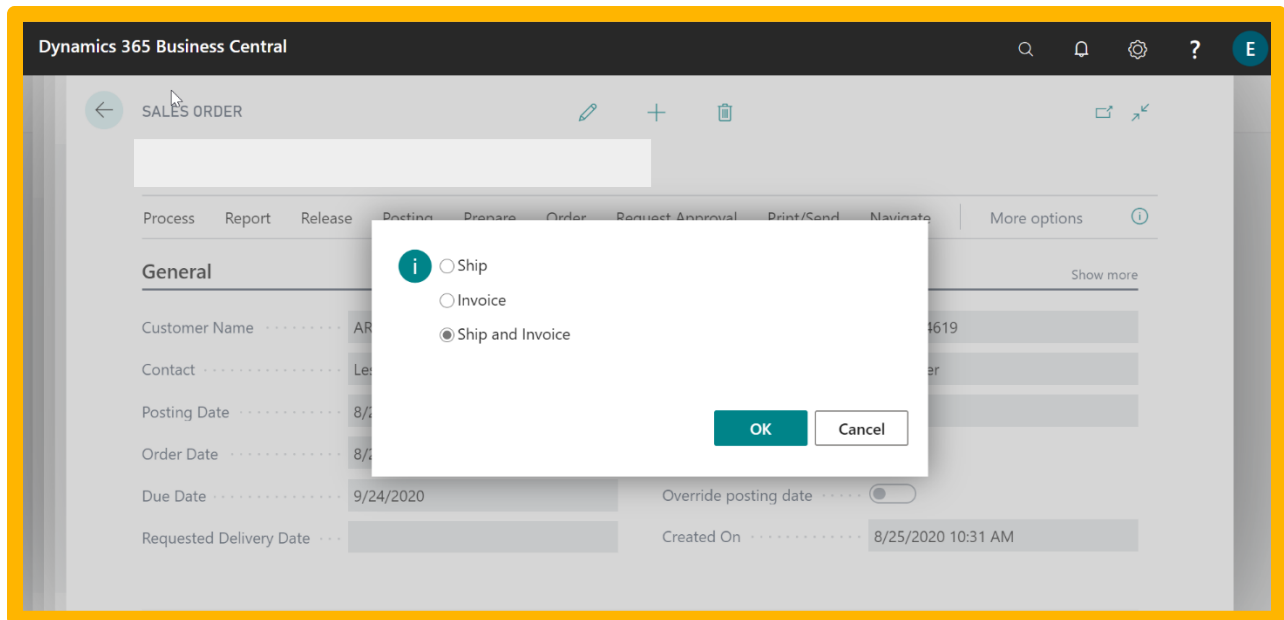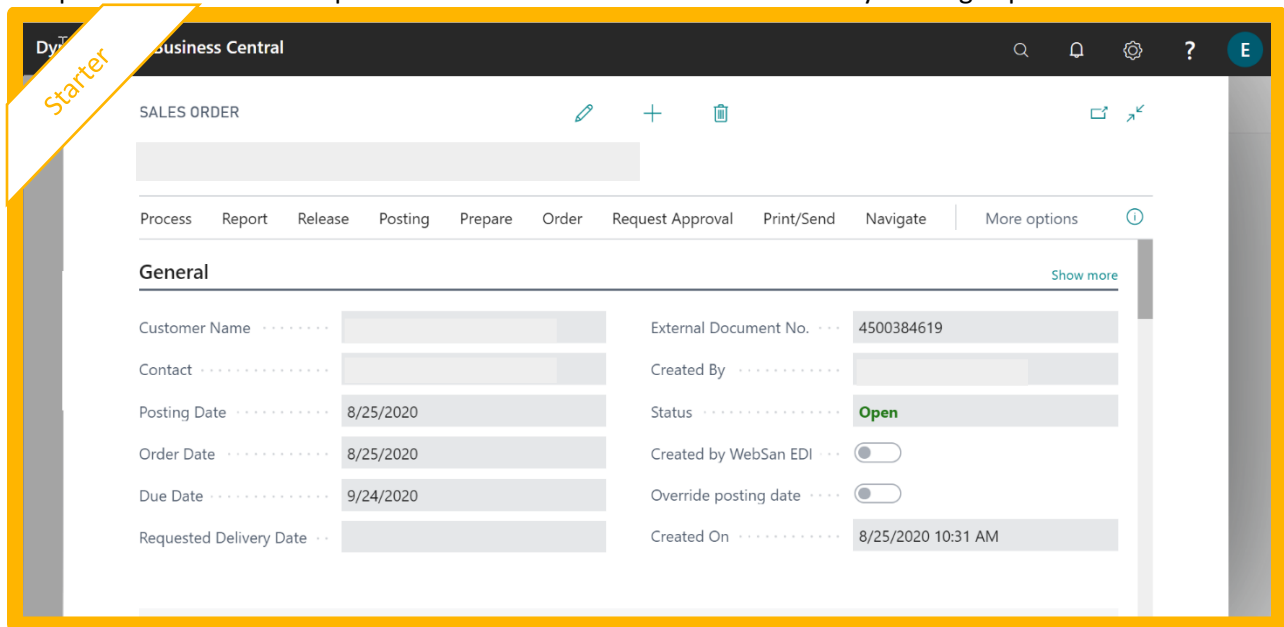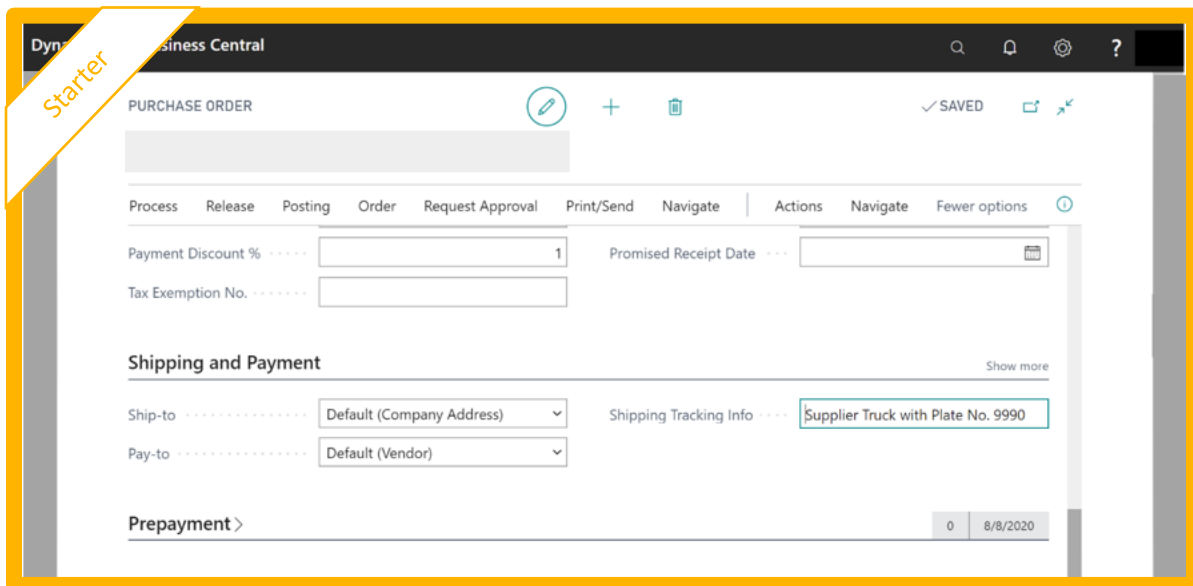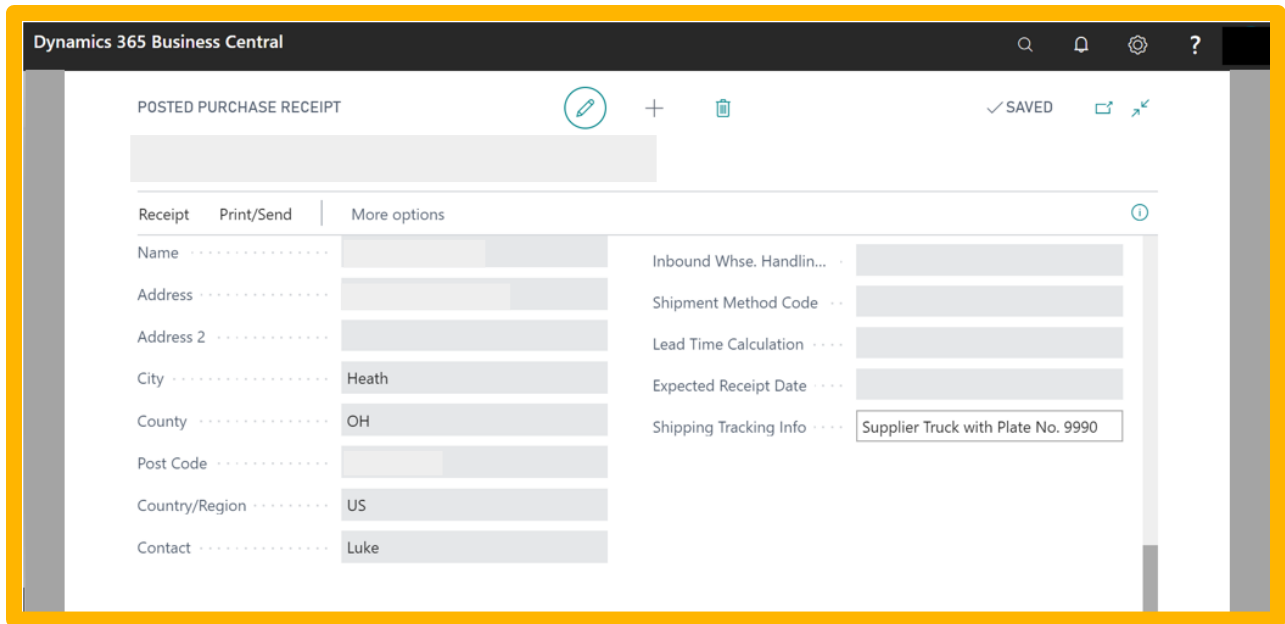
The system prevents the document to be posted and prompt an error message:
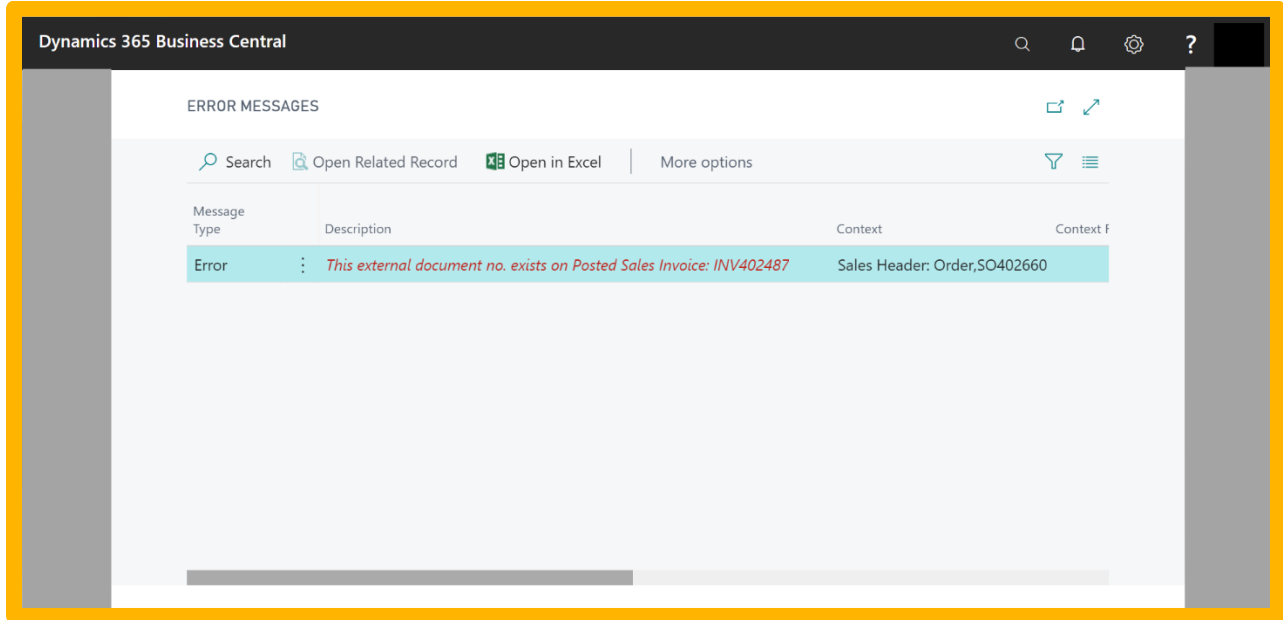
## Add field "shipping tracking info" to screen in Purchase Order and Posted Purchase Receipt document

Free text field in the Purchase Order document that you can use in detailing any shipping information that will also be forwarded and in the Posted Purchase receipt document

Expose "Carrier Quote #" field on Sales Order and Shipment and enable field to move from Sales Order to Shipment automatically

Free text field in the Sales Order where you can input delivery/shipment details that will forwarded in Posted Sales Shipment document.
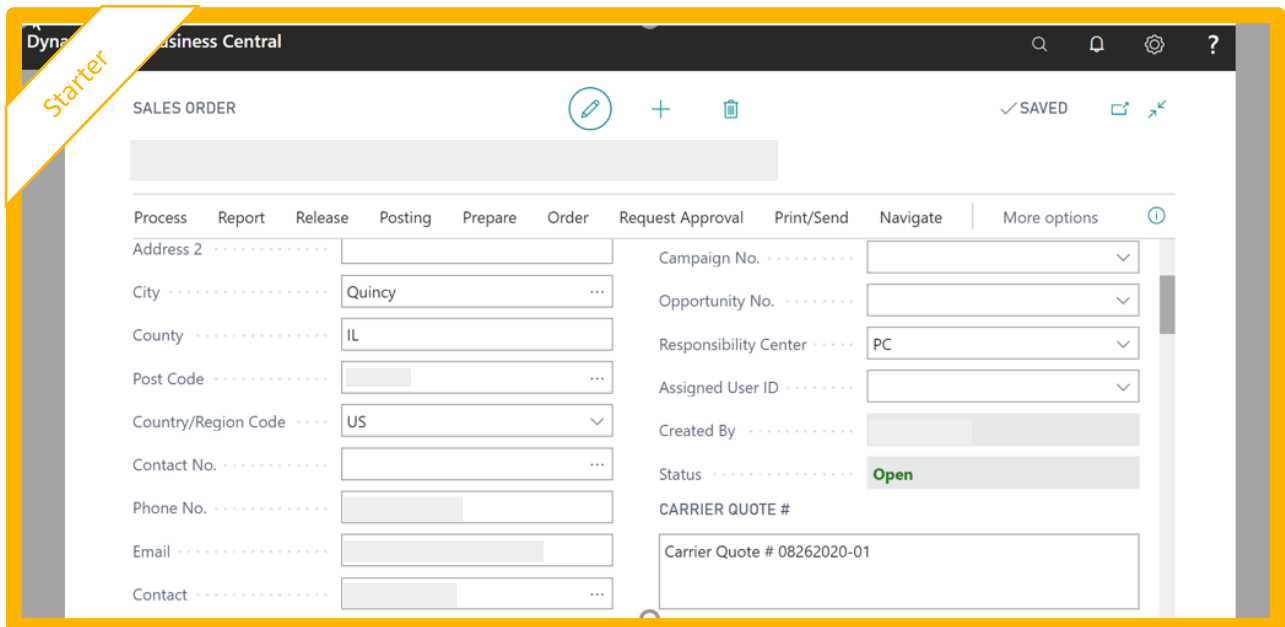
Add Sales Order number and External Document number to Sales Shipment list display

Additional Information in Posted Sales Shipment list, wherein the Sales Order and its External Document No. is reflected as additional column.

Expose Document date on Vendor Ledger entries

Enhancement in Vendor ledger entries where document date is reflected for proper references.

Default dimension on sales order/invoice line by location

Customization in Location Card where you can set up Default Dimension and will automatically reflected in Sales Order and Sales Invoice lines.

LOCATION CARD
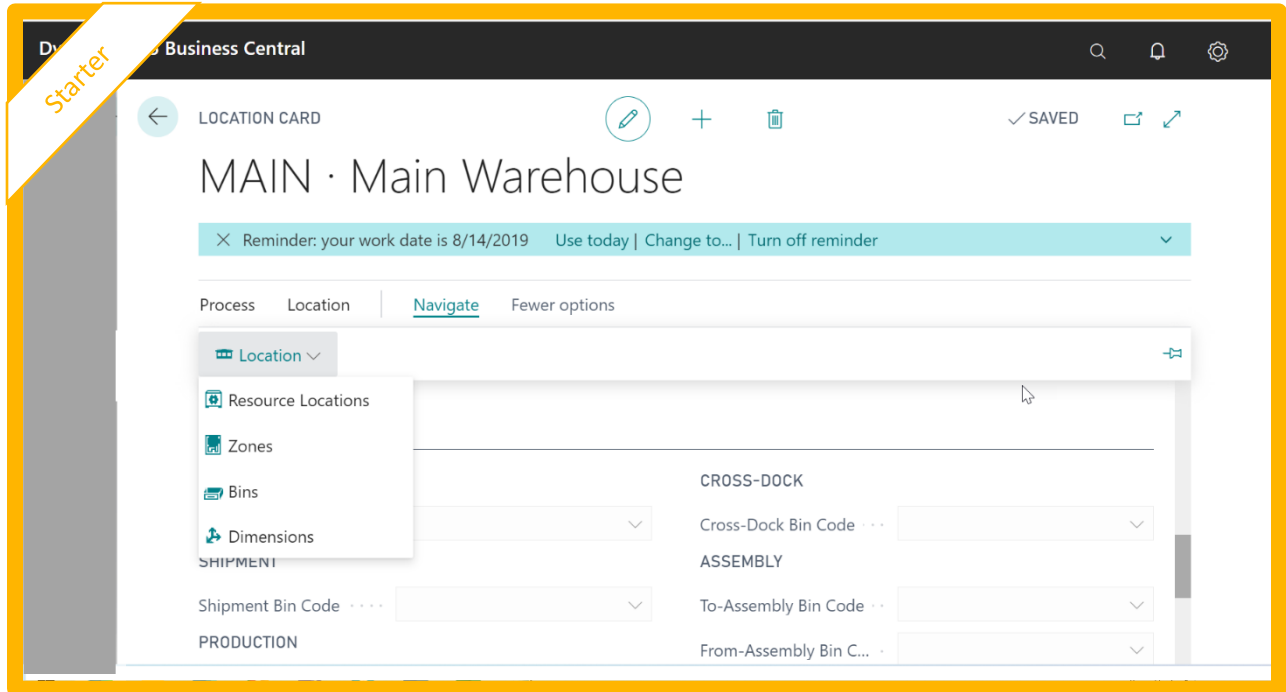
DIMENSION SET UP IN LOCATION CARD

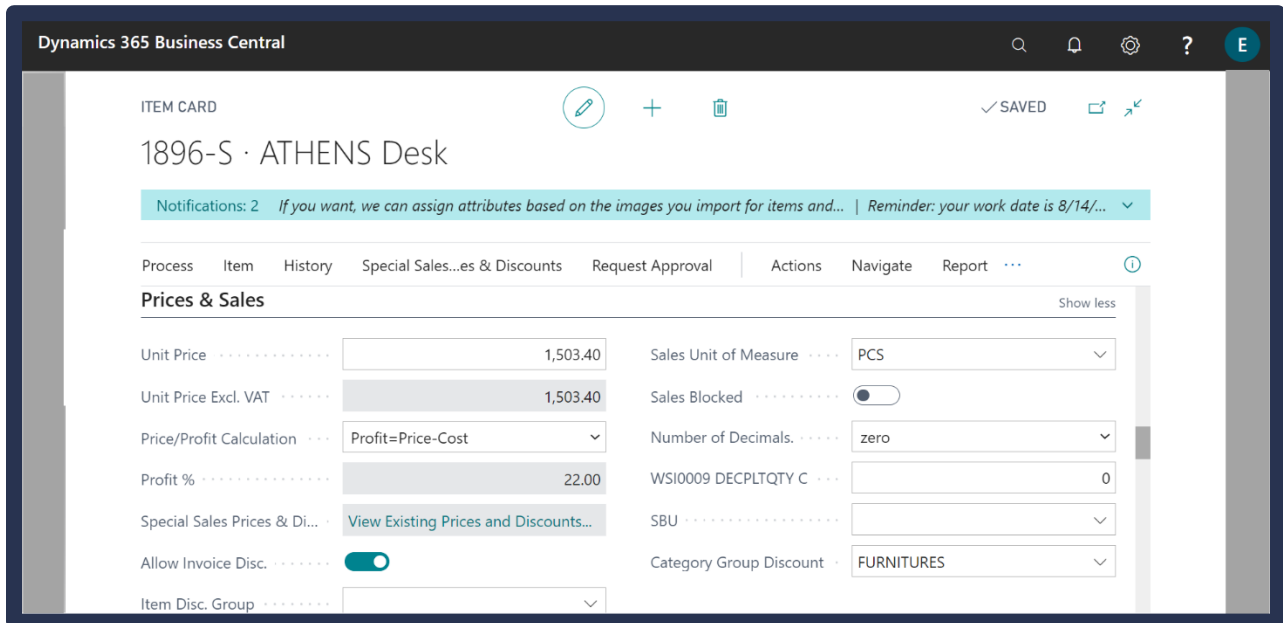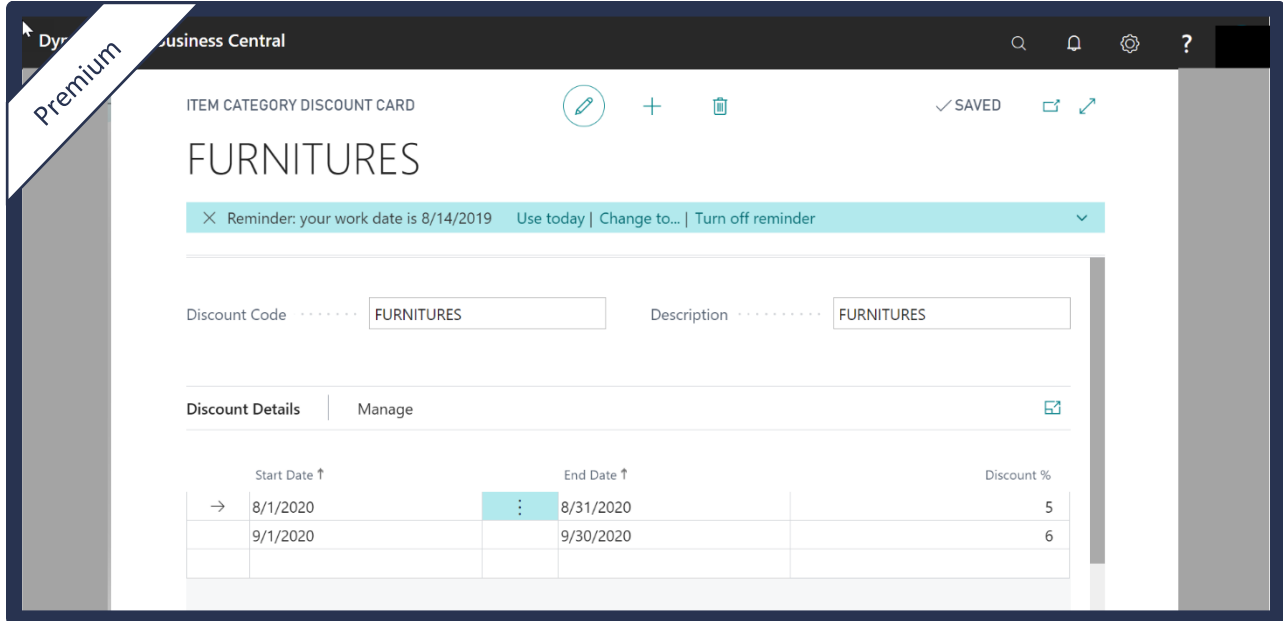## SALES ORDER

SALES INVOICE

Auto-apply re-stocking fee on sales returns

An additional feature in Sales Module where there is a set up in the Item Card for Restocking Fee % that automatically reflected in Sales Return Order when such item is selected.

ITEM CARD
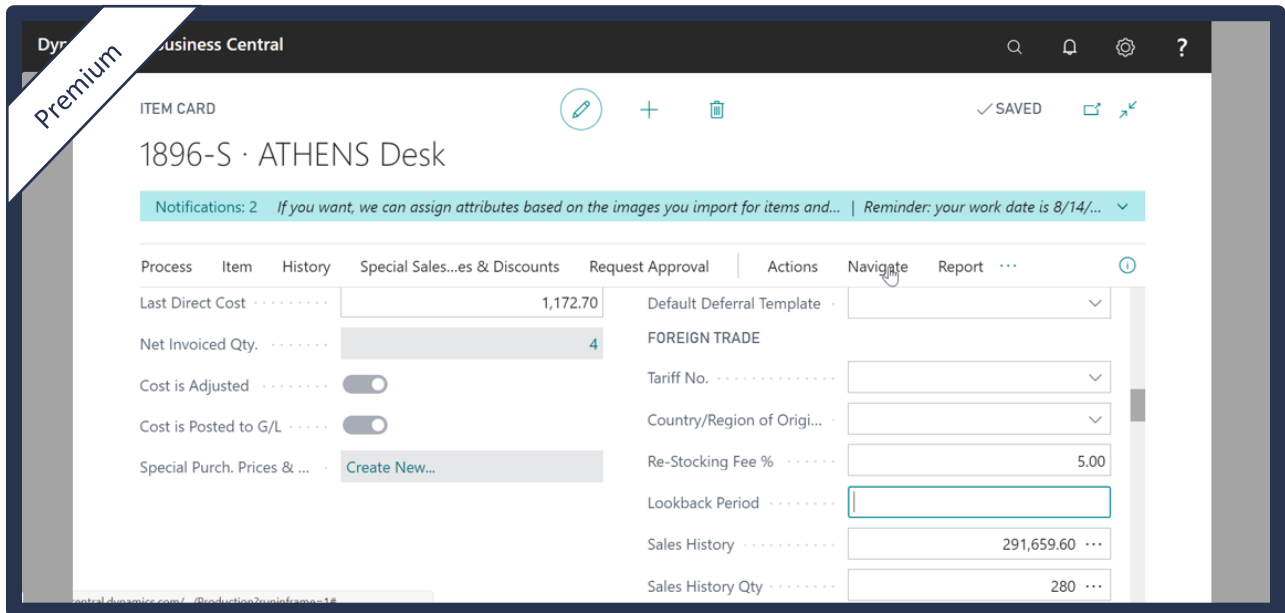
User can prescribe a discount % by item and item category by Customer

Business Central feature in Item Card where in you can set up a Discount Percentage by Item and by Item Category.
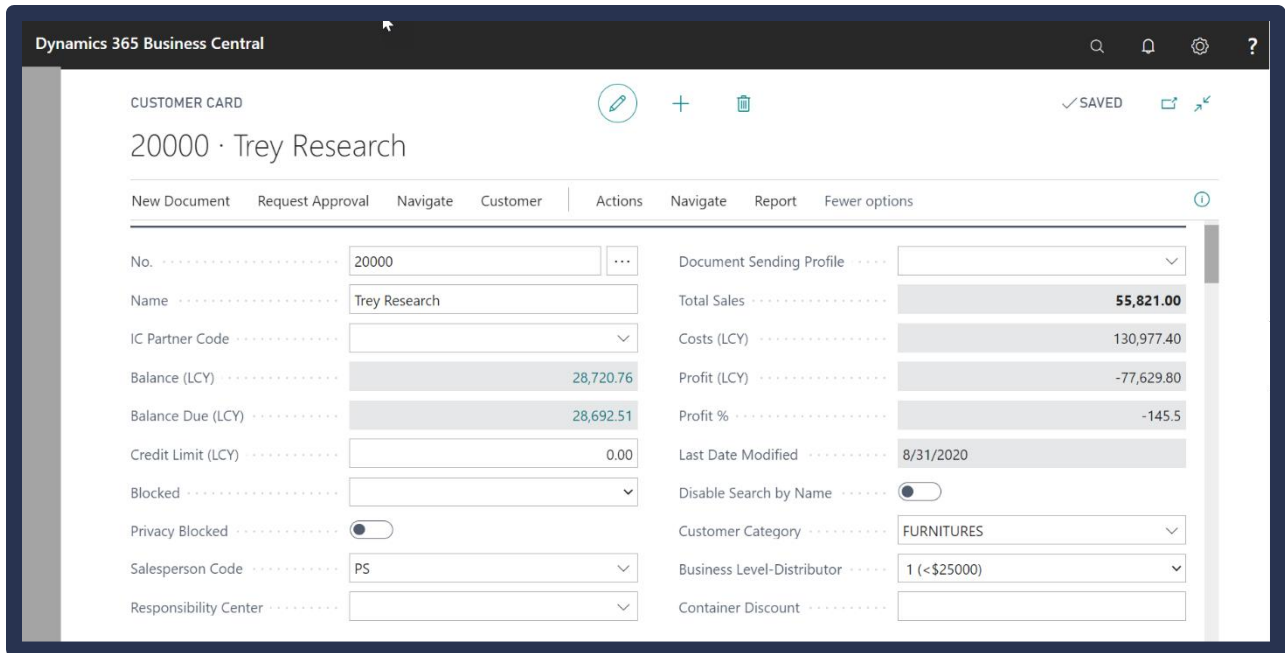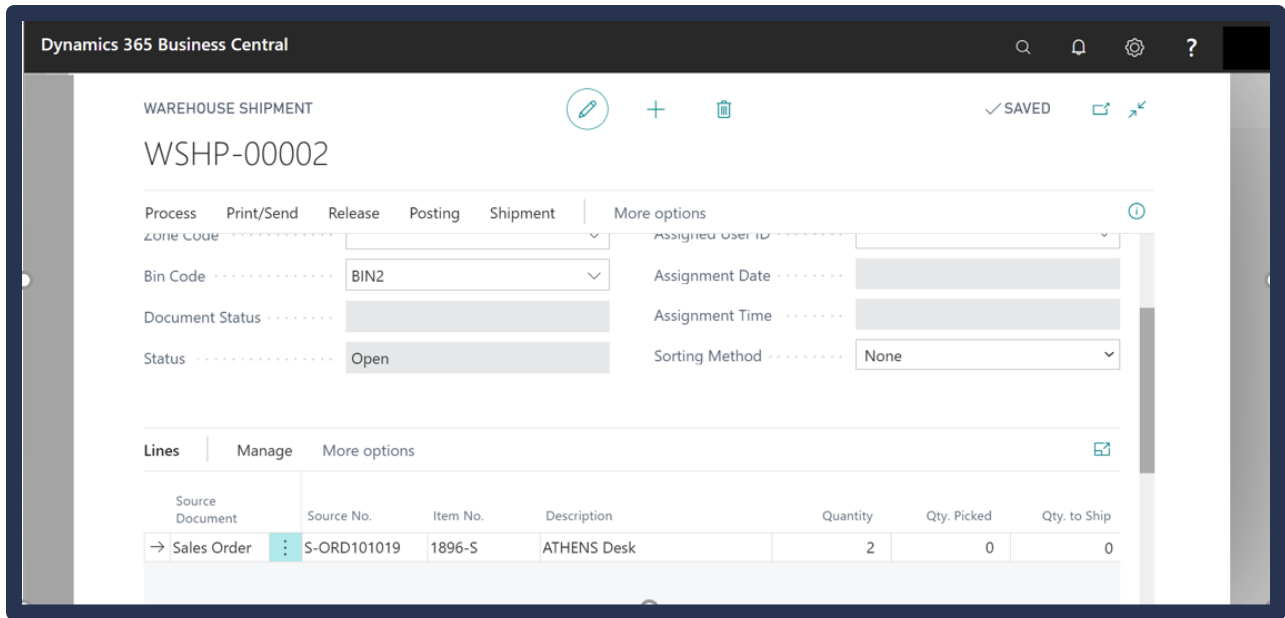
For advanced warehousing, auto create warehouse shipment upon Sales Order creation
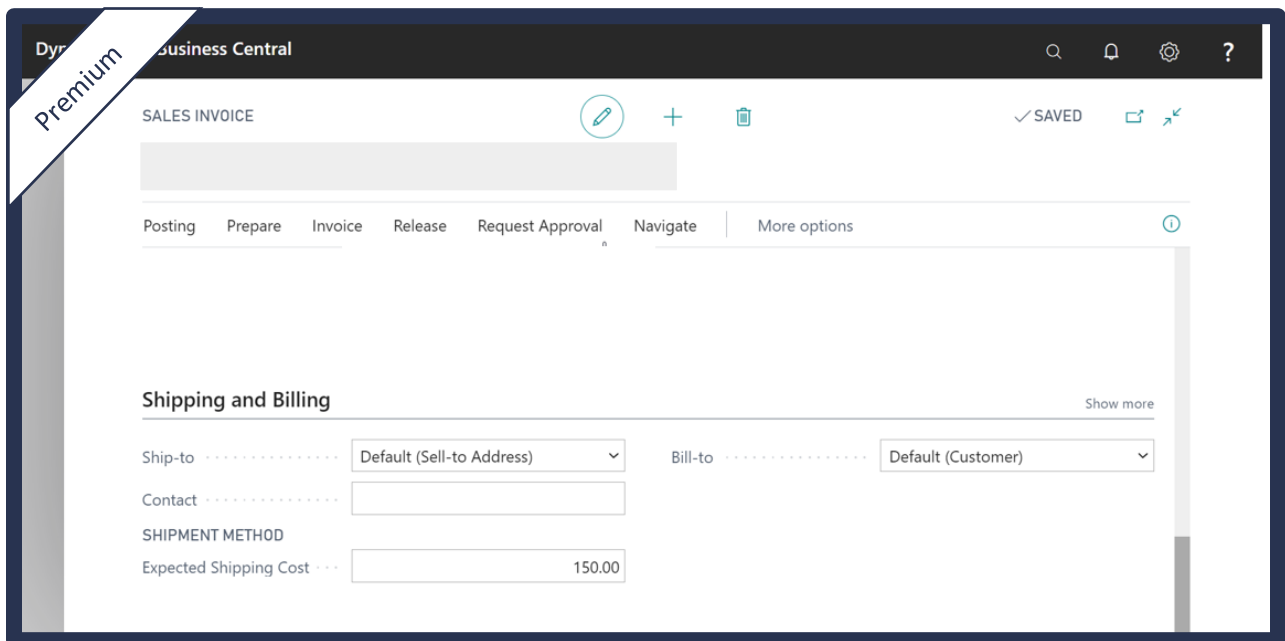
One of the system modifications that automatically creates Warehouse Shipment documents upon Release status of the Sales Order Document.
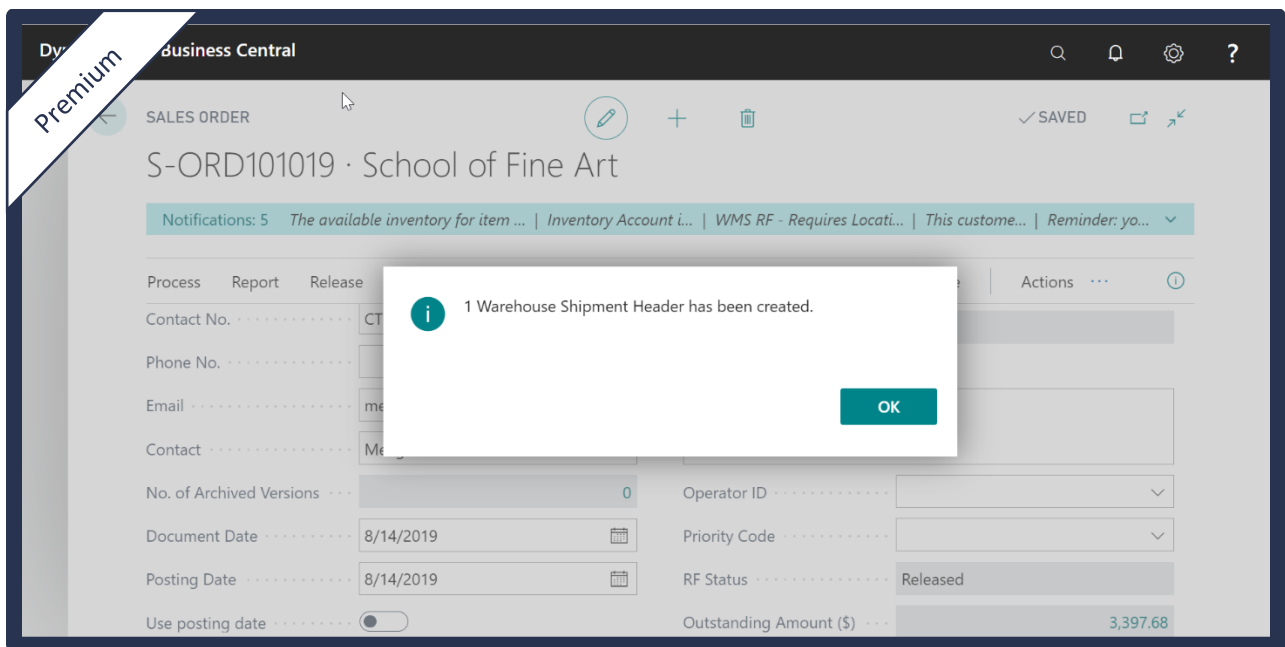
On posting sales invoice, accrue shipping costs

Additional Field in Sales Invoice wherein you can input expected shipping cost that post GL entry to record cost accrual.

Create back order from remaining QTY on sales order

System enhancement under Sales Order document wherein there are additional fields for the computation of Order Value and the Back Ordered Value that details the inclusion and exclusion of Item Freight and Tariff amount.

Create back order from remaining QTY on sales order

System enhancement under Sales Order document wherein there are additional fields for the computation of Order Value and the Back Ordered Value that details the inclusion and exclusion of Item Freight and Tariff amount.

Manufacturer Part Number Add-on

Enable manufacturer part number for a purchased item to be visible on ALL Item screens for lookup, traceability and reporting.

Sales History Forecast App

The system looks at the lookback period, figures out the sales volume and with a click of a button the information gets put in the Demand forecast for MRP.

QTY available on item card modified to include PO in transit QTY

Additional customization field in item card where it reflects the quantity of the said inventory in INTRANSIT.

Add field to Item Card for "Future Available Qty" to include in-transit inventory

Additional customized field in Item Card for "FUTURE AVAILABLE QUANTITY" that computes under Posted Warehouse less Quantity under Sales plus Quantity Under Purchase Order excluding tagged under Drop Shipment.

Expose "Expected Receipt Date" field in PO line

Customized field of Expected Receipt Date under Purchase Order line.

PO In-transit modifications to track shipments from overseas (in-transit, etc.)

Modification in Item Card to Rename PO INTRANSIT to QTY on PO PWHSE.

3PL integration export of sales orders

Customized Functionality that has the capacity to export Sales Line Report which has the ability to filter based on the available parameters.
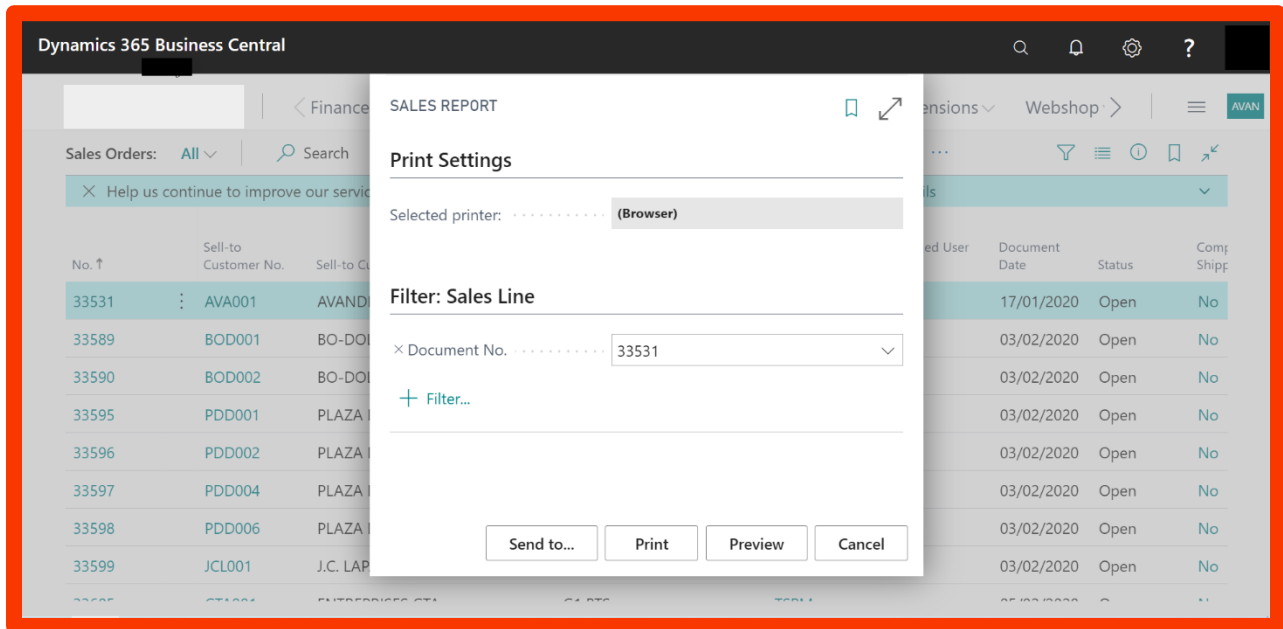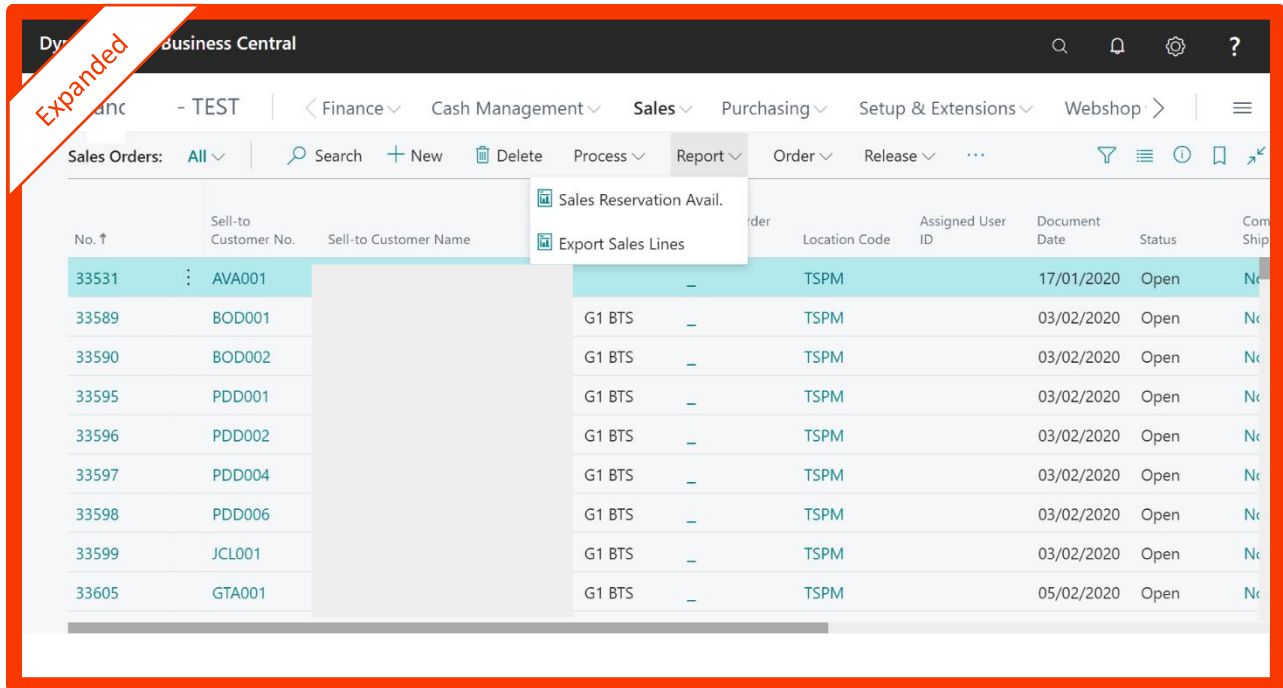
Document No.	Document Type	Item No	Description_EN	Description_FR	UPC	Base UOM	Minimum Order Qty	Qty Ordered	Price
33531	Order	MSP101-AST	CRISTAL BALL PEN, 1.0MM, X10 ASSORTED	Stylo-Bille Crystal, 1.0mm, x10 assortie	070330167308	EA	12	12	$2.00
33531	Order	GSMGP81-AST	ROUND STIC GRIP BALL PEN, 1.2MM, X8 ASSORTED	Stylo-bille Round Stick Grip, x8 couleurs	070330167186	EA	12	12	$2.10
33531	Order	VCGP41-AST	ATLANTIS BALL PEN, 1.0 MM, X4 ASSORTED	Stylo bille Atlantis, 1.0mm, x4 assortie	070330144576	EA	6	12	$3.60
33531	Order	FPINFAP61-AST	INTENSITY FINELINER, 0.4MM, X6 ASSORTED	Fineliner Intensity, 0.4mm, x6 assortie	070330355576	EA	6	6	$5.55
33531	Order	GBLDP61-AST	INTENSITY HIGHLIGHTER, X6 PASTEL	Surligneur Intensity, x6 Pastel	070330364110	EA	6	6	$4.25
33531	Order	RLCP41-AST	GELOCITY GEL PEN, 0.7MM, X4 ASSORTIE	Stylo Gel Gelocity, 0.7mm, x4 assortie	070330314412	EA	6	6	$4.50
33531	Order	PGEBP81-BLK	HB2 GRAPHITE PENCIL, EVOLUTION, X8	Crayon graphite HB2, Evolution, x8	070330435209	EA	6	6	$2.15
33531	Order	MPFGP51-BLK	MATIC-GRIP	Portemine Matic-Grip,	070330406919	EA	6	6	$2.95