

# DYNAMICS 365 BUSINESS CENTRAL APPS FOR DISTRIBUTORS

Transform data into intelligence to analyze inventory profitability and trends, make wise decisions and drive your business into the future.



## **Packages Available:**

www.websan.com

## Features that are included in the Fundamentals plan:

- Automatically update posting date to work date when posting Shipment or Invoice from Sales Order (option to disable on each transaction if needed)
- Automatically update posting date to work date when posting Receipt or Invoice from Purchase Order (option to disable on each transaction if needed)
- Automatically update posting date to work date when posting Warehouse Shipment or Warehouse Receipt (option to disable on each transaction if needed)
- Display up to 8 Shortcut Dimensions in General Ledger Entries page
- Display Creation Date/Time and Created By (user) on several pages (we don't have this on all pages yet but would be easy to add)
  - Sales Quote/Order/Invoice
  - Purchase Quote/Order/Invoice
- Enforce unique External Doc No by Customer on Sales Orders (mimics similar functionality on Purchasing side, which is native)
  - Option to disable by customer

## **Restrict posting to "Receive Only" for POs (prevents user error)**

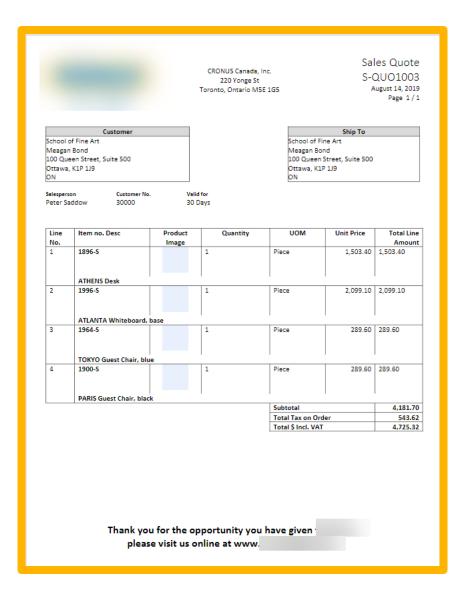
System enhancement in the USER SET UP table that has a capability to restrict a user to post the Purchase Order to RECEIVE only.

arter	susiness Central					Q	Q	Q
31	USER SETUP						c 2	
Cu	✓ Search + New	🐺 Edit List 📋 Delete 🛛 Page					7 ≣	
	User ID †	Set EP Adv Print Set EP Default Doc Printer	Set EP Default Printer	Unit Price Ove	No Price Mis War	Restrict PO Post to Receive		
	$\rightarrow$ AARON.BENI							
C	ABHI.PATEL							
5	ADRIANA.RO					<b>V</b>		
4	ANDREW.PAR			<b>V</b>				
+	BOB.SMITH					×		
	CATHY.CAMP							
	COLE.CARPE					×		
00	DANIEL.SZY							
	DARREN.GRIX					<b>V</b>		
Ac	DEON.DOIRON					<b>v</b>		

## Display item image on quote documents (pdf) generated from Business Central

System ability to Capture Image of the Item(s) transacted in the Sales Quote Print-Out either in PDF or Word output.

Dy ret	Susiness Central							Q	Q	Ø	?	
starter	SALES QUOTE				+	١		√ SAVED	ď	7 <sup>4</sup>		
	S-QUO1003	۰S	ichool c	of Fine Art								
	× Reminder: your wo	rk da	ite is 8/14/2019	Use today   Change to	Turn of	f reminder				$\sim$		
	Process Quote Re	eques	st Approval	Print/Send Release N	lavigate	More opti	ons			()		
	Lines Manage	Мо	re options						63			
	Туре		No.	Description		Location Code	Quantity	Qty. to Assemble to Order	Unit of Measu			
	$\rightarrow$ Item	÷	1896-S	ATHENS Desk			1	0	PCS			
	Item		1996-S	ATLANTA Whiteboard, bas	se		1	0	PCS	1.5		
	Item		1964-S	TOKYO Guest Chair, blue			1	0	PCS			
	Item		1900-S	PARIS Guest Chair, black			1	0	PCS			



## CBM Customizations (cubage, volume, weight) visibility on PO/SO forms and PO/SO screens

In Business Central, Item has an available set up for the LENGTH, WIDTH and HEIGHT to come up with its Cubage. This is a useful tool for most distribution company as they can use this in their planning activities specially during the delivery of products wherein mostly there is a specific size for the trucks they are using during their distribution.

SET UP IN ITEM UNIT OF MEASURE PER ITEM

SELECT - ITEM	INITS OF MEASURE -	1972-S·MUN	ICH SWIVEL CHAII	R, YELLOW					,,⊾
Code 1	Qty. per Unit of Measure	Whi UoM is Case?	Length	Width	Height	Cubage	Width	Length	
$\rightarrow$ box	: 1		2	3	4	24	3	2	4
PALLET	1		0	0	0	0	0	0	
PCS	1		0	0	0	0	0	0	
Current Base Ur Base Unit of Me	nit of Measure		E	30X					~

#### DISPLAY OF CUBAGE AND TOTAL CUBAGE PER DOCUMENT LINE (SALES ORDER AND PURCHASE ORDER)

#### SALES ORDER

5 Business (	Central					Q	Д ·	Ø
sales orde		chool of Fine Art	+	ÎI -		√ SAVED	ď	<sup>۲</sup>
	eport Release	Posting Prepare Order	Request Appr	oval Print/Sen	d Navigate	More opti	ons	(i)
Туре	No.	Description	Quantity	Unit of Measure Code	Cubage	Total Cubage Per Line		
$\rightarrow$ Item	: 1972-S	MUNICH Swivel Chair, yellow	2	BOX	24	48		
Subtotal Excl.	VAT (CAD)	571.00	Total Exc	:I. VAT (CAD)			571.00	i.
Inv. Discount	Amount Ex	0.00	Total VA	T (CAD) • • • • • •			74.23	I.
Invoice Disco	unt % · · · · · ·	0	Total Inc	I. VAT (CAD)			645.23	

#### PURCHASE ORDERS

65 Business Ce	entral					a p	Ø
PURCHASE OR	DER	$(\mathcal{O})$	+ 🖻			√ SAVED	ت م
106002	· First Up	Consultants					
	76	equires Location Code to be populated ir	n Document Heade	er   Reminder: your	work date is 8/	/14/2019	~
Process Rel	ease Posting	Order Request Approval Prir	nt/Send Navig	ate Actions	Navigate	Fewer option	s (1)
		upuons	ity series interrige		Havigate	rener option	
Lilles IV	ianage more c	op none					
Туре	No.	Description	Quantity	Unit of Measure Code	Cubage	Total Cubage Per Line	
			Quantity 3		Cubage 24		
Туре	No.	Description	(553)(5532 <b>5</b> 0)	Measure Code	0.000.00500	Per Line	
Туре	No.	Description	(553)(5532 <b>5</b> 0)	Measure Code	0.000.00500	Per Line	
Туре	No.	Description	(553)(5532 <b>5</b> 0)	Measure Code	0.000.00500	Per Line	
Туре	No. 1972-S	Description	(553)(5532 <b>5</b> 0)	BOX	0.000.00500	Per Line	

## Add truck seal number on shipment order

Additional Information for Truck Seal number in sales Shipment documents wherein it is useful tool to monitor details of the Truck use in the delivery.

Michael Zervos 5417 Enterprise Bethel Park, PA United States	e Blvd.	Shipped Yo: Zervos Construction Co. Michael Zervos S417 Enterprise Blud. Bathel Park, PA 15102 United States				
Sales Order #: Customer Orde Order #: Order Date: Pkg.Tracking #:	er #: MikE819 08/19/2020	Seal # Agent: Agent Ship Da Origin:	le:	08/19/202 Rhino - He		
and a state of the						
Item No. De	escription		Unit Of Measure	Skids	Ordered	Qt Ship
× 8'	T BOWED WALL REPAIR BIDIRECTIC ( + (RCF-8000 )		Each		2	2
	T CRACK REPAIR UNIDIRECTIONAL F 0GSM 12" X 10" - (RCF-HCRK )	HORIZONTAL	Each		1	1
OTSOCO FRE			Each		3 <b>3</b> (	1
Weight: 21			Total	0.00	4.00	4.00
cu	ustoms papers with broker: DHI	Signatures				
Ca	arrier:		Dat	e		
Cu	ustomer:		Dat	e:		

#### Prevent posting for same external document number by Customer

One of the most critical issues in a posted transaction is to avoid duplicate data. To that end, we created a functionality which prevents sales documents to be posted if the External Document number already exists and is posted.

Sample SO that we tried to post with external document number already existing in posted sales invoice:

Susiness Central			Q D
SALES ORDER	Ø	+ 🖻	പ
SO402660 · A	RDEX Australia Pty	Ltd	
Process Report Relea	se Posting Prepare Order	Request Approval Print/Send	Navigate More options
General			Show more
Customer Name	ARDEX Australia Pty Ltd	External Document No.	4500384619
Contact · · · · · · · · · · · · · · · · · · ·	Lesley Lange	Created By	eric.ferrer
Posting Date	8/25/2020	Status	Open
Order Date	8/25/2020	Created by WebSan EDI	
01001 0000			
Due Date	9/24/2020	Override posting date	

Dynamics 3	365 Business Central				Q	¢	Ø	?	E
¢	sales order SO402660 · ARDE>	/ Australia Pty L	+ 🛍 _td				í , <sup>r</sup>		
	Process Report Release Po	ting Propare Order	Request Approval Print/	Sond Navigate	More op	tions	(i)		
	General	i O Ship O Invoice				Show r	more		
	Customer Name · · · · · · AR	Ship and Invoice		4619					
	Contact · · · · · · Le:			ər					
	Posting Date 8/2		ОК	Cancel					
	Order Date 8/2								
	Due Date 9/24/20	20	Override posting dat	e · · · · · ·					
	Requested Delivery Date		Created On	8/25/2020 10:3	1 AM				

The system prevents the document to be posted and prompt an error message:

Dynamics 365 Bus	siness Central	Q D	© ?
	ERROR MESSAGES	C 2	
	✓ Search ≧ Open Related Record ♣ Open in Excel More options	\ ≡	
	Message Type Description Context	Context F	
	Error : This external document no. exists on Posted Sales Invoice: INV402487 Sales Header: Order, S	O402660	

## Add field "shipping tracking info" to screen in Purchase Order and Posted Purchase Receipt document

Free text field in the Purchase Order document that you can use in detailing any shipping information that will also be forwarded and in the Posted Purchase receipt document

PURCHASE ORDER	a	) + 🗊		√ SAVED		, K
	IB FULLER CANADA					
Process Release Pos	ting Order Request Approval	Print/Send Navigate	Actions Na	vigate Fewer	options	0
Payment Discount %		1 Promised Receipt	Date · · ·			
Tax Exemption No.						
Shipping and Payme	nt				Show more	
Ship-to	Default (Company Address)	<ul> <li>Shipping Tracking</li> </ul>	Info · · · · Supplier Ti	ruck with Plate No	o. 9990	
Pay-to	Default (Vendor)	~				

365 Business Central			Q P	Ø
POSTED PURCHASE RECEIP P-RCT400603	• HB FULLER CANA	) + 💼 .DA	√ SAVED 📑	7 <sup>4</sup>
Receipt Print/Send	More options			(i)
Name	Rhino Products Inc.	Inbound Whse. Handlin		
Address	1633 Thornwood Drive	Shipment Method Code		
Address 2		Lead Time Calculation		
City · · · · · · · · · · · · · · · · · · ·	Heath	Expected Receipt Date		
County	ОН	Shipping Tracking Info	Supplier Truck with Plate No. 9990	
Post Code	43056			
Country/Region · · · · · ·	US			
Contact · · · · · · · · · · · · · · · · · · ·	Luke			1

## Expose "Carrier Quote #" field on Sales Order and Shipment and enable field to move from Sales Order to Shipment automatically

Free text field in the Sales Order where you can input delivery/shipment details that will forwarded in Posted Sales Shipment document.

asiness Central					Q P
SALES ORDER			+ 🛍		∕SAVED 🗖
SO402621 · Tri-	-State Concret	te Co	rrection Co		
Process Report Releas	e Posting Prepare	Order	Request Approval Print/Send	Navigate	More options
Address 2			Campaign No.		$\sim$
City · · · · · · · · · · · · · · · · · · ·	Quincy		Opportunity No.		~
County	IL		Responsibility Center	PC	~
Post Code	62305		Assigned User ID		~
Country/Region Code	US	$\sim$	Created By	Johnnie Rice	
Contact No.			Status	Open	
Phone No.	217 222-8582		CARRIER QUOTE #		
			Carrier Quote # 08262020-0	1	
Email · · · · · · · · · · · · · · · · · · ·	tsconcrete@comcast.net		canter quote :: 00202020 0		

## Add Sales Order number and External Document number to Sales Shipment list display

Additional Information in Posted Sales Shipment list, wherein the Sales Order and its External Document No. is reflected as additional column.

Dy	Susiness Cent	ral					۵	¢ ¢	?
statter	POSTED SALES SH	HIPMENTS							- 1
	× Reminder: yo	our work date is	8/14/2019 Use today   Chan	ge to   Turn off rem	inder			~	- 1
	✓ Search Ma	nage Proces	s Print/Send Shipment	Page More	e options			7 ≣ 0	
	No.	Sell-to Customer No.	Sell-to Customer Name	Order No.	External Document No.	Currency Code	Location Code	No. Printed	- 1
	S-SHPT102	20000	Trey Research	S-ORD101016	1243435678				- 1
	S-SHPT102	50000	Relecloud	S-ORD101014	JHGFDSA				
	S-SHPT102	20000	Trey Research	S-ORD101015	ASDFG				
	S-SHPT102	40000	Alpine Ski House	S-ORD101004					
	S-SHPT102	30000	School of Fine Art	S-ORD101003					
	S-SHPT102	×	Adatum Corporation	S-ORD101010					
	S-SHPT102	20000	Trey Research	S-ORD101006				_	

## **Expose Document date on Vendor Ledger entries**

Enhancement in Vendor ledger entries where document date is reflected for proper references.

VENDOR L	s Central							Q	Q	Ø
VENDOR L	EDGER EN	TRIES							□ □	7 <sup>4</sup>
,	h 🐯 Ed	it List Proce	ess Line Er	ntry Page	More c	ptions			7 ≡	i
Posting	Date	Document Type	Document No.	Document Date	External Document No.	Vendor No.	Description		Currency	Code
→ 8/14/2	019	Invoice	108211	8/14/2019	132	10000	Order 106007			
8/14/2	2019	Invoice	108210	8/14/2019	235R	20000	Order 106008			
8/14/2	2019	Invoice	108209	8/14/2019	32	10000	Order 106006			
3/15/2	2019	Invoice	108208	3/15/2019	107208	30000	Invoice 107208			
3/14/2	2019	Invoice	108207	3/14/2019	107207	30000	Invoice 107207			
3/14/2	2019	Invoice	108206	3/14/2019	107206	40000	Invoice 107206			
3/13/2	2019	Invoice	108205	3/13/2019	107205	40000	Invoice 107205			
3/13/2	2019	Invoice	108204	3/13/2019	107204	30000	Invoice 107204			
3/12/2	2019	Invoice	108203	3/12/2019	107203	20000	Invoice 107203			
3/11/2	2019	Invoice	108202	3/11/2019	107202	50000	Invoice 107202			

### Default dimension on sales order/invoice line by location

Customization in Location Card where you can set up Default Dimension and will automatically reflected in Sales Order and Sales Invoice lines.

#### LOCATION CARD

D. Bu	siness Central		Q 🗘 🕲
5 <sup>501</sup> E	LOCATION CARD MAIN · Main Warehou	) + ∎ JSE	√SAVED 🗗 🧷
	X Reminder: your work date is 8/14/2019 Use today Process Location Navigate Fewer options	Change to   Turn off reminder	×
	□ Location ∨     ■     Resource Locations		<b>₽</b> -
	Zones	CROSS-DOCK	~
	Dimensions     SHIPMENI	ASSEMBLY To-Assembly Bin Code	~
	PRODUCTION	From-Assembly Bin C	$\sim$

#### DIMENSION SET UP IN LOCATION CARD

Dynamics 365 Business Central				(	Z	Q	Ø
LOCATION MAIN				√ SAVED	ď	2	
× Reminder: your work date is 8	/14/2019 Use today   Chan	ge to   Turn o	ff reminder			~	
Default Dimensions	ch 🕂 New 🐺 Edit List	🗎 Delete	Page		$\nabla$	≡	
Dimension Code †	Dime	nsion Value Code		Value Posting			
→ DEPARTMENT	: SALE	5		Same Code			

#### SALES ORDER

365 Business Cen	tral						Q	Q	Ô
SALES ORDER				+ 🖻			√ SAVED		ہ ۲
S-ORD10	)1022 ·	Alpine Ski Ho	ouse						
Notifications: 4	The availal	ble inventory for item 1896	5-S is   WMS	S RF - Requires L	ocation Cod	This custome	r h   Reminder	: your	~
Process Repo	rt Release	Posting Prepare	Order R	Request Approva	l Print/Send	Navigate	Actions	•••	(i)
Process Repo	rt Release	Posting Prepare	Order R	equest Approva	l Print/Send	Navigate	Actions		()
		Posting Prepare	Order R	Request Approva	l Print/Send	Navigate	Actions		1
		5 1	Order R	tequest Approva	I Print/Send	Navigate	Actions Unit of Measure Code		
Lines Ma	nage More	e options	Order R		Department Code		Unit of	Eľ	
Lines Ma	nage More No.	e options Description	Order R	Location Code	Department Code	Quantity	Unit of Measure Code	Eľ	

#### SALES INVOICE

Dynamics 3	365 Business Central					Q	Q	Ø
	sales invoice S-INV10220	₽ 4 · Alpine	Ski House	+ 🛍		√ SAVEI	0 1	ہ <sup>لا</sup>
			for item 1896-S is lower than	the entered quantity at thi	s I   Reminder	: your work date	is 8/14/	~
	Posting Prepare	Invoice Release	Request Approval Na	vigate More optio	ns			i
	Lines Manage	More options					E	ł
	Туре	No.	Description	Location Code	Department Code	Quantity	Unit of Measure C	
	ightarrow Item	1896-S	ATHENS Desk	MAIN $\checkmark$	SALES	1	PCS	

namics 365 Business Central			۵	¢ ¢	?
POSTED SALES SHIPMENT S-SHPT402487	/ 1 · Tri-State Concrete	+ 💼 e Correction Co		<sup>لل</sup> م <sup>لا</sup>	
Process Print/Send Si	nipment Certificate of Supply	More options		0	
Customer · · · · · · · · ·	Tri-State Concrete Correction Co	Promised Delivery Date			
SELL-TO		Quote No.			
Address	3215 Corona Road	Order No.	SO402621		
Address 2		External Document No.	20200817 RON KING		
City	Quincy	Salesperson Code	JOHNNIE RICE		
County · · · · · · · · · · · · · · · · · · ·	IL	Responsibility Center	PC		
Post Code	62305	CARRIER QUOTE #			
Country/Region · · · · · ·	US	Carrier Quote # 08262020-01	I		
Contact No.					

### Auto-apply re-stocking fee on sales returns

An additional feature in Sales Module where there is a set up in the Item Card for Restocking Fee % that automatically reflected in Sales Return Order when such item is selected.

#### ITEM CARD

ITEM CARD			Q D	© ?
ITEM CARD		+ 🛍	✓ SAVED 📑	7 <sup>4</sup>
1896-S · ATHEI	NS Desk			
Notifications: 2 If you wa	nt, we can assign attributes based on the	e images you import for items and   1	Reminder: your work date is 8/14/	~
Process Item History	Special Saleses & Discounts Re	quest Approval Actions Na	vignte Report ···	()
Last Direct Cost	1,172.70	Default Deferral Template	~	
Net Invoiced Qty.	4	FOREIGN TRADE		
Cost is Adjusted		Tariff No.	$\sim$	4.1
Cost is Posted to G/L · · · ·		Country/Region of Origi	~	8.1
Special Purch. Prices &	Create New	Re-Stocking Fee %	5.00	
		Lookback Period		
		Sales History	291,659.60	
		,		

## User can prescribe a discount % by item and item category by Customer

Business Central feature in Item Card where in you can set up a Discount Percentage by Item and by Item Category.

Jusiness Ce	entral					a o	Ø	?
USINESS CE	TEGORY DISCOUNT CARD		<ul> <li>+</li> </ul>	Ī	✓ SAVED	<b>□</b> 2	7	
	RNITURES		<u> </u>					l
× Rer	minder: your work date is 8/14/201	9 Use t	oday   Change to	Turn off remir	nder	~		I
Discount	Code ······ FURNITURES		De	scription	FURNITURES			
Discount	t Details Manage					63		I
	Start Date †		End Date 1		Disc	ount %		
$\rightarrow$	Start Date † 8/1/2020	:	End Date 1 8/31/2020		Disc	ount % 5		

Dynamics 365 Business Central			Q <b>Q</b>	Ø	?	E
ITEM CARD		+ 🖻	√SAVED 📑	ہ <sup>لا</sup>		
1896-S · ATH	IENS Desk					
Notifications: 2 If yo	ı want, we can assign attributes based on the	images you import for items and	Reminder: your work date is 8/14/	~		
Process Item His	ory Special Saleses & Discounts Req	uest Approval Actions	Navigate Report ···	()		
Prices & Sales			Show less	5		
Unit Price	1,503.40	Sales Unit of Measure	PCS ~			
Unit Price Excl. VAT	1,503.40	Sales Blocked				
Price/Profit Calculation	Profit=Price-Cost ~	Number of Decimals.	zero 🗸			
Profit % · · · · · ·	22.00	WSI0009 DECPLTQTY C	0			
Special Sales Prices & D	View Existing Prices and Discounts	SBU	~			
Allow Invoice Disc.		Category Group Discount	FURNITURES ~			
Item Disc. Group	·· \					

customer card 20000 · Trey Rese	earch	+ 🛍	√ SAVED ⊑
New Document Request Appro		Navigate Report Fewer optic	ns
No	20000	Document Sending Profile	
Name ·····	Trey Research	Total Sales	55,821.0
IC Partner Code	$\sim$	Costs (LCY)	130,977.4
Balance (LCY)	28,720.76	Profit (LCY)	-77,629.8
Balance Due (LCY)	28,692.51	Profit %	-145.
Credit Limit (LCY)	0.00	Last Date Modified	8/31/2020
Blocked · · · · · · · · · · · · · · · · · · ·	~	Disable Search by Name	
Privacy Blocked		Customer Category	FURNITURES
Salesperson Code	PS ~	Business Level-Distributor	1 (<\$25000)
Responsibility Center	~	Container Discount	

## For advanced warehousing, auto create warehouse shipment upon Sales Order creation

One of the system modifications that automatically creates Warehouse Shipment documents upon Release status of the Sales Order Document.

ium	dusiness Central						Q	Q	Ø	
mium	SALES ORDER			+	<u>ا</u>		√ SAVED	Ľ	7 <sup>4</sup>	
	S-ORD101019 · Se	chool of Fine	e Art							
	Notifications: 5 The available	inventory for item   In	ventory Accou	ınt i   W	/MS RF - Requires Locat	i   This custor	ne   Remin	der: yo	~	
	Process Report Release					2	Actions		()	
	Contact No. CT	1 Warehouse	Shipment Hea	ader has be	een created.					
	Phone No.									
	Email · · · · · · · · · · · · · · · · me				c	к				
	Contact · · · · · · · · · · · · Me	_				_				
	No. of Archived Versions		0	Operat	tor ID · · · · · · · · · · · ·				$\sim$	
	Document Date 8/	14/2019		Priority	y Code				$\sim$	
	Posting Date	14/2019		RF Stat	tus	Released				
	Use posting date			Outsta	anding Amount (\$)			3,397.	.68	

Dynamics 3	65 Business Central							Q	Q	Ø	?	
	WAREHOUSE SHIPMEN WSHP-000			Ø	+ 🛍		~!	SAVED	С	ہ <sup>لا</sup>		l
	Process Print/Send		osting Shipm	~	Assigned Oserito				v	0		l
	Bin Code			~	Assignment Date Assignment Time Sorting Method		None		~	i		
	Lines Manage								E3			L
	Source Document	Source No.	ltem No.	Description		Quantity		Qty	. to Ship	I		u
	$\rightarrow$ Sales Order	S-ORD101019	1896-S	ATHENS Desi		2	2 0		0			

## On posting sales invoice, accrue shipping costs

Additional Field in Sales Invoice wherein you can input expected shipping cost that post GL entry to record cost accrual.

Susiness Central			+	Î		√ SAVE		۲ ک
	ARDEX Australia	a Pty Lt	d					
Posting Prepare Invo	vice Release Request Ap	oproval Na	avigate	More options				(
Shipping and Billing		п					Show mo	ore
Shipping and Billing	Default (Sell-to Address)	"	Bill-to		Default (Custo	merì		
Ship-to	Default (Sell-to Address)	···	Bill-to ·		Default (Custo	mer)		ore V
	Default (Sell-to Address) Lesley Lange	···	Bill-to -		Default (Custo	mer)		

### Create back order from remaining QTY on sales order

System enhancement under Sales Order document wherein there are additional fields for the computation of Order Value and the Back Ordered Value that details the inclusion and exclusion of Item Freight and Tariff amount.

	sales order 1 work d S-ORD10100			of Fine	e Ar	t	+ 🛍			√ SA	VED 📑
I	Process Report R	eleas	se Posting	Prepare	Order	Request Approv	al Print/Send	Navigate	Actions Na	vigate Repo	ort …
	Туре		Posting Group	to	Order	Reserved Quantity	Measure Code	Cubage	Total Cubage	VAT	Tax Area Code
	Item		RETAIL			-	PCS	0.00	0.00	300.00	ON
	→ Charge (Item)	:	SERVICES			_		0.00	0.00	200.00	ON
	Subtotal Excl. VAT (CAD)				-	2,600.00	Total VAT (CAD)	)			26.00
I	nv. Discount Amount Ex	cl. V.				0.00	Total Incl. VAT (	CAD)			2,626.00
I	nvoice Discount %					0	Order Value				2,600.00
9	Set Discount % on lines					0	Back Ordered V	alue · · · · · · · · · · ·			2,400.00
	Total Excl. VAT (CAD)					2,600.00	Course Freight				600.00

## Create back order from remaining QTY on sales order

System enhancement under Sales Order document wherein there are additional fields for the computation of Order Value and the Back Ordered Value that details the inclusion and exclusion of Item Freight and Tariff amount.

.65 Business Cer							AKDEMO2	م p
65 Business Cer SALES ORDER   WORK S-ORD10100		l of Fine Ar	et 🧭	+ 🛍			√ SA\	/ED 🗹
Process Report	Release Posting	Prepare Order	Request Approv	val Print/Send	Navigate	Actions N	lavigate Repo	rt ···
Туре	Posting Group	to Order	Reserved Quantity	Measure Code	Cubage	Total Cubage	VAT	Tax Area Cod
Item	RETAIL		_	PCS	0.00	0.00	300.00	ON
→ Charge (Item)	SERVICES		-		0.00	kੇ 0.00	200.00	ON
Subtotal Excl. VAT (CAD	)) · · · · · ·		2,600.00	Total VAT (CAD	)			26.00
Inv. Discount Amount E	Excl. V		0.00	Total Incl. VAT (	(CAD)			2,626.00
Invoice Discount %			0	Order Value				2,600.00
Set Discount % on lines	5 · · · · · ·		0	Back Ordered \	/alue · · · · · · · · ·			2,400.00
			2,600.00	Course Fasiable				600.00

#### Manufacturer Part Number Add-on

Enable manufacturer part number for a purchased item to be visible on ALL Item screens for lookup, traceability and reporting.

012 Verso - IP camera/audio door s	tation- Nickle- Surface Mount- 2 Gang										
NUT an assign attributes based on the images you import for items and contacts. Enable   Don't ask again											
The state of											
		Show less									
No	Base Unit of Measure EA	~									
Verified · · · · · · · · · · · · · · · · · · ·	Last Date Modified 09/04/2020										
Description Verso - IP camera/audio door station- Nickle- Surface Mount- 2 G	i GTIN										
Description 2	Item Category Code SR-CAM	$\sim$									
Mfg Part No.	Automatic Ext. Text										
Blocked	Common Item No.										
Type · · · · · · · · · · · · · · · · · · ·	Purchasing Code	$\sim$									

#### Sales History Forecast App

The system looks at the lookback period, figures out the sales volume and with a click of a button the information gets put in the Demand forecast for MRP.

1936-S · BERLIN Guest (	Dair vollov	+ 0	√SAVED 🗂 🛪 K	
Process Item History Special Saleses & Discounts		fore options	0	
Costing Method FIFO	•	Gen. Prod. Posting Group RETAIL	~	
Standard Cost	0.00 ····	Tax Prod. Posting Group	~	
Unit Cost	225.80	Tax Group Code TAXABLE	~	
Net Invoiced Qty.	100	Inventory Posting Group RESALE	~	
Cost is Adjusted		Default Deferral Template	~	
Special Purch. Prices & Discounts ···· Create New		FOREIGN TRADE		
		Tariff No.	~	
		Lookback Period 12M		
		Sales History	1764.80 ···	
		Sales History Qty	13	

#### QTY available on item card modified to include PO in transit QTY

Additional customization field in item card where it reflects the quantity of the said inventory in INTRANSIT.

65 Business Central				AKDEMO2 🗘	. J
ITEM CARD   WORK DATE: 9/3/20	020		+ 🖻	✓ SAVE	D
1896-S · ATHEN	S Desk	<u> </u>			
Process Item History	Special Saleses & Discounts	Request Approval	Actions Navigate Re	port Fewer options	Sho
Shelf No.			Qty. on Component Lines		
Created From Catalog Item			Qty. on Sales Order		
Search Description	ATHENS DESK		Qty. on Service Order		
Inventory		36	Qty. on Job Order		
Available Quantity		0	Qty. on Assembly Order		
Future Available Quantity		0	Qty. on Asm. Component		
Qty on PO P-WHSE		0	Stockout Warning	Default (Yes)	
Qty on SO P-WHSE		0	Prevent Negative Inventory	Default (No)	
Qty P-WHSE		0	Net Weight		

## Add field to Item Card for "Future Available Qty" to include in-transit inventory

Additional customized field in Item Card for "FUTURE AVAILABLE QUANTITY" that computes under Posted Warehouse less Quantity under Sales plus Quantity Under Purchase Order excluding tagged under Drop Shipment.

	65 Business Central				akdemo2 Q	٦,
1	ITEM CARD   WORK DATE: 9/3/2020	J		+ 💼	√ SAVED	1
	1896-S · ATHENS	Desk	$\bigcirc$			
	Process Item History Sp	oecial Saleses & Discounts	Request Approval	Actions Navigate Re	port Fewer options	Snow
\$	Shelf No. · · · · · · · · · · · · · · · · · · ·			Qty. on Component Lines		
(	Created From Catalog Item			Qty. on Sales Order		
5	Search Description	ATHENS DESK		Qty. on Service Order		
I	Inventory		36	Qty. on Job Order		
Å	Available Quantity		0	Qty. on Assembly Order		
F	Future Available Quantity		0	Qty. on Asm. Component		
(	Qty on PO P-WHSE		0	Stockout Warning	Default (Yes)	
(	Qty on SO P-WHSE		0	Prevent Negative Inventory	Default (No)	
(	Qty P-WHSE		0	Net Weight		3
				Gross Weight		39

## Expose "Expected Receipt Date" field in PO line

Customized field of Expected Receipt Date under Purchase Order line.

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	chase order I wor 6044 · First			sultants	Ø	+ 🖻					√ SAVED	Ľ
Proc		ostin	•		Print/Send	Navigate	Actions 1	Vavigate	Fewer	options		
	Туре		No.	Description		Location Code	Bin Code		Quantity	Expected Receipt Date	Gen. Prod. Posting Group	[
$\rightarrow$	ltem	:	1896-5	ATHENS Desk					10	9/3/2020	RETAIL	
Subt	total Excl. VAT (CAD)				8,523.67	Total Excl. \	/AT (CAD)				8,5	23.67
Inv. [	Discount Amount (CA	D)			0.00	Total VAT (0	CAD) • • • • • • •				1,1	08.08
	ice Discount %				0	Total Incl. V	AT (CAD)				96	31.75

PO In-transit modifications to track shipments from overseas (in-transit, etc.)

Modification in Item Card to Rename PO INTRANSIT to QTY on PO PWHSE.

o5 Business Central		AKDEMO2 🗘
ITEM CARD   WORK DATE: 9/3/2020	<ul> <li>+</li> </ul>	√ SAVED
1896-S · ATHENS Des	sk	
Process Item History Special Sa	leses & Discounts Request Approval Actions Navigate	Report Fewer options
Shelf No.	Qty. on Component Lines	
Created From Catalog Item	Qty. on Sales Order	
Search Description · · · · · · · ATHEN	S DESK Qty. on Service Order	
Inventory	36 Qty. on Job Order	
Available Quantity	0 Qty. on Assembly Order	
Future Available Quantity	0 Qty. on Asm. Component	
Qty on PO P-WHSE	0 Stockout Warning	Default (Yes)
Qty on SO P-WHSE	0 Prevent Negative Inventory	Default (No)
Qty P-WHSE	0 Net Weight	

**3PL integration export of sales orders** Customized Functionality that has the capacity to export Sales Line Report which has the ability to filter based on the available parameters.

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Sales Orders	s: All ∽ ∕	Search + New 🗓 Delete	e Process $\vee$	Report $\lor$	$Order \lor \qquad Release \lor \qquad \cdots$	Y	≣ 0
	Sell-to		🖬 Sales Reservat		der Assigned Us	er Document	
No. 1	Customer No.	Sell-to Customer Name	🖬 Export Sales Li	nes	Location Code ID	Date	Status
33531	: AVA001	AVANDIUM TRADING LTD.		-	TSPM	17/01/2020	Open
33589	BOD001	BO-DOLLAR DE LAVAL	G1 BTS	121	TSPM	03/02/2020	Open
33590	BOD002	BO-DOLLAR DE LAVAL	G1 BTS	-	TSPM	03/02/2020	Open
33595	PDD001	PLAZA DU DOLLAR - BELOEIL	. G1 BTS	-	TSPM	03/02/2020	Open
33596	PDD002	PLAZA DU DOLLAR - CHATEA	UG G1 BTS	-	TSPM	03/02/2020	Open
33597	PDD004	PLAZA DU DOLLAR - MERCIE	R G1 BTS	-	TSPM	03/02/2020	Open
33598	PDD006	PLAZA DU DOLLAR - ST-HYA	CIN G1 BTS	_	TSPM	03/02/2020	Open
33599	JCL001	J.C. LAPALME	G1 BTS	-2	TSPM	03/02/2020	Open
33605	GTA001	ENTREPRISES GTA	G1 BTS		TSPM	05/02/2020	Open

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	Avandium	- TEST	< Finance	SALES REPORT	7	ensions	Websh	op`>	
	Sales Orders:	All 🗸	,	Print Settings			Y	≣ 0	
	imes Help us (	ontinue to im	prove our servic	Selected printer: ····· (Browser)		ils			~
	No. Ť	Sell-to Customer	No. Sell-to Cu			ed User	Document Date	Status	Comŗ Shipŗ
	33531	: AVA001	AVAND	Filter: Sales Line			17/01/2020	Open	No
	33589	BOD001	BO-DOI	× Document No	/		03/02/2020	Open	No
	33590	BOD002	BO-DOI				03/02/2020	Open	No
	33595	PDD001	PLAZA I	+ Filter			03/02/2020	Open	No
	33596	PDD002	PLAZA I				03/02/2020	Open	No
	33597	PDD004	PLAZA I				03/02/2020	Open	No
	33598	PDD006	PLAZA I	Send to Print Preview Cancel			03/02/2020	Open	No
	33599	JCL001	J.C. LAP	Send to Frint Freview Cancer			03/02/2020	Open	No
	22525	CT+004	ENTRED				05 (00 (0000	^	**

nics 365 Bus	siness Central						Q	Q	© ?
Document No.	Document Type	Item No	Description_EN	Description_FR	UPC	Base UOM	Minimum Order Qty	Qty Ordered	Price
33531	Order	MSP101-AST	CRISTAL BALL PEN, 1.0MM, X10 ASSORTED	Stylo-Bille Crystal, 1.0mm, x10 assortie	070330167308	EA	12	12	\$2.00
33531	Order	GSMGP81-AST	ROUND STIC GRIP BALL PEN, 1.2MM, X8 ASSORTED	Stylo-bille Round Stick Grip, x8 couleurs	070330167186	EA	12	12	\$2.10
33531	Order	VCGP41-AST	ATLANTIS BALL PEN, 1.0 MM, X4 ASSORTED	Stylo bille Atlantis, 1.0mm, x4 assortie	070330144576	EA	6	12	\$3.60
33531	Order	FPINFAP61-AST	INTENSITY FINELINER, 0.4MM, X6 ASSORTED	Fineliner Intensity, 0.4mm, x6 assortie	070330355576	EA	6	6	\$5.55
33531	Order	GBLDP61-AST	INTENSITY HIGHLIGHTER, X6 PASTEL	Surligneur Intensity, x6 Pastel	070330364110	EA	6	6	\$4.25
33531	Order	RLCP41-AST	GELOCITY GEL PEN, 0.7MM, X4 ASSORTIE	Stylo Gel Gelocity, 0.7mm, x4 assortie	070330314412	EA	6	6	\$4.50
33531	Order	PGEBP81-BLK	HB2 GRAPHITE PENCIL, EVOLUTION, X8	Crayon graphite HB2, Evolution, x8	070330435209	EA	6	6	\$2.15
33531	Order	MPFGP51-BLK	MATIC-GRIP	Portemine Matic-Grip,	070330406919	EA	6	6	\$2.95