

Y our ERP system: the problem -- not the solution?

Now is the time to take full advantage of your ERP system, with WebSan Solutions Inc.

Identify with any of the following issues:

- Since implementation, business requirements have considerably changed?
- Your customized “off the shelf” system...is out of date and maintaining it is costly?
- Most reporting is in Microsoft Excel and other out side tools?

ERP systems should provide competitive advantages and WebSan can help you through the process of choosing the best one. As a Microsoft Dynamics® partner, WebSan can access the most diverse Enterprise solutions to fit your needs.

It begins with our Unlock Your Potential™ assessment program:



- Review current ERP system and its infrastructure
- Q&A with key staff members, review pain points and identify in place workarounds
- Document Impact Areas affecting your bottom line
- Preliminary Business Case to make informed decisions on the best next steps

There are three productive assessment packages:

Initial Assessment
90 Minutes
Questionnaire to Identify Business Challenges
High-Level Recommendations

Value Assessment
1/2 day
Value Assessment +
Q&A Session in Detail

Full Assessment
5 Days
Initial Assessment +
Documented Impact Areas and Preliminary Business Case

Available in three forms WebSan's Unlock Your Potential™ program can be completed all at once, or in phases. Each requires a relatively small time commitment but will have a drastic impact on your business' bottom line! By completing the entire program, you will:

- Identify key business areas hindering success
- Gain an understanding of how investments in technology can Unlock Your Potential™
- Grow your bottom line!

Initial Assessment

How Long?

90 minute session with Key users from various Departments

Who needs to Attend?

Accounting, HR, AP, AR, Operations, IT

What are the key deliverables?

During this session, we will:

- Perform a high-level review your current ERP system and its infrastructure .
- Complete a detailed questionnaire, aimed at identifying business challenges and inefficiencies.
- Identify areas that can create business value utilizing your ERP system (reduce costs, increase revenue).
- Deliver a recommendation outlining the impact a new ERP system will have on your business objectives.



Value Assessment

How Long?

4-hour session

Who needs to Attend?

Accounting, HR, AP, AR, Operations, IT

*Users are only required during their scheduled times of the meeting

What are the key deliverables?

- Value Assessment +
- Review of key business processes identified in the interviews to identify how a new business system would address the identified business challenges, as well as determine what improved processes would look like within your organization.
- Deliver a list of key business case elements and possible "quick wins"



Full Assessment

How Long?

5 Days

3 Onsite, 2 Report Writing

Who needs to Attend?

More key users from critical business areas

What are the key deliverables?

- Initial Assessment +
- A two-day "deep dive" into 3-6 important business areas to determine financial impact of the pain points
- Documented business case/economic argument to be used by Executives to determine the justifiable ROI for a new system.
- Next step recommendations
- Report summary presentation (60 minutes) with key stakeholders (CFO, CEO, VP...) to review initial findings, recommendations and business case benefits.

